Enerflex Ltd. Corporate Presentation

All amounts presented in US Dollars unless otherwise stated

Enerflex.



Enerflex at a Glance

TSX / NYSE

EFX / EFXT

Annual dividend

CAD\$0.15/sh

Market Cap (2)

CAD\$1.8 B

Dividend Yield (2)

1.0%

Operating Years

44

Employees

~4,600

Core Countries (3)

7

BOOM Projects (4)

26

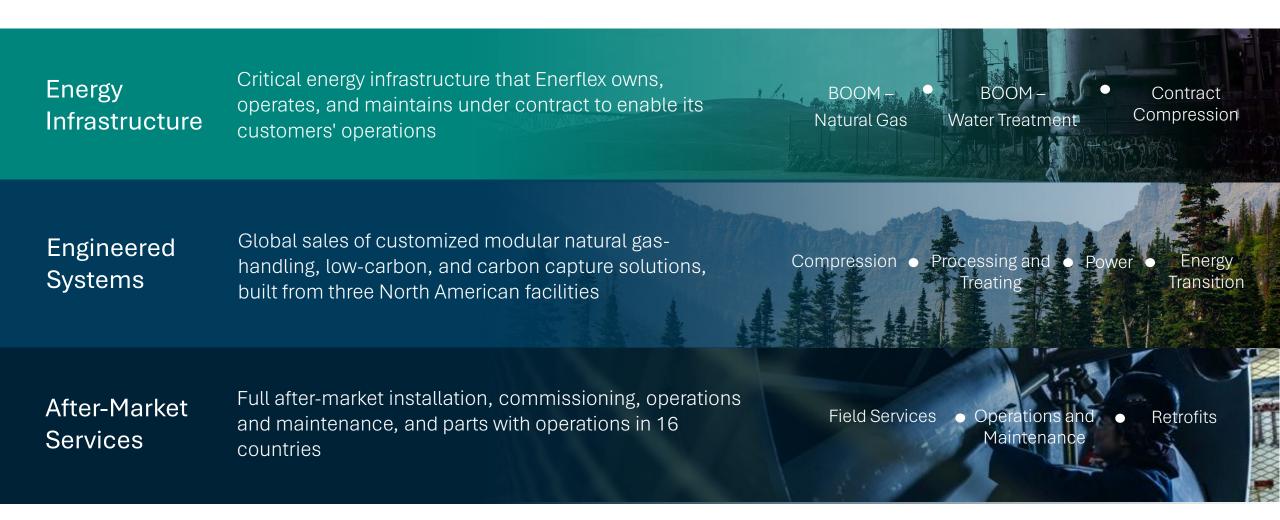
Transforming Energy for a Sustainable Future





- Source: Wood Mackenzie (April 2024).
- Based on EFX share price as of January 9, 2025.
- Core countries are: United States, Canada, Oman, Bahrain, Argentina, Mexico, and Brazil.
- Build-Own-Operate-Maintain solutions.

Where EFX is Today | Market Leader in Modular Energy Solutions





Premier Diversified Customer Base

Top 10 customers that are NOC or Investment Grade⁽¹⁾

80%

Average relationship with top 10 customers⁽¹⁾

15+ years

Strong **creditworthy** counterparties

Low revenue concentration risk top 10 customers account for⁽¹⁾

~30%

Total Revenue from top customer accounts for⁽¹⁾

~5%

Diversified customer base with **long-standing** relationships









































Investment Highlights



Leading Position in Growing Markets



Stable Infrastructure Platform



Engineered Systems is a Strategic Differentiator



Financial Strength and Discipline



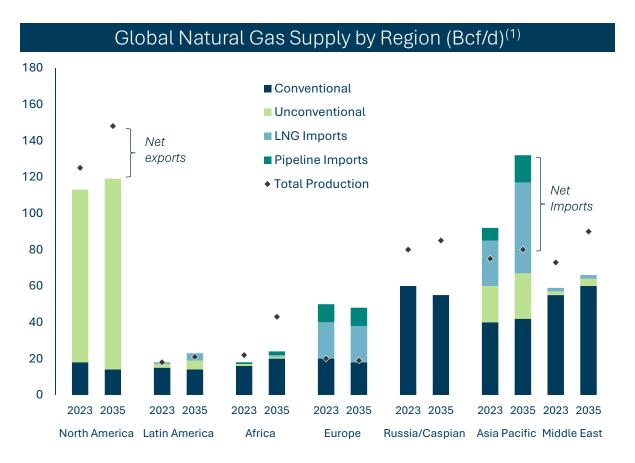
Investment Highlights | Leading Position in Growing Markets

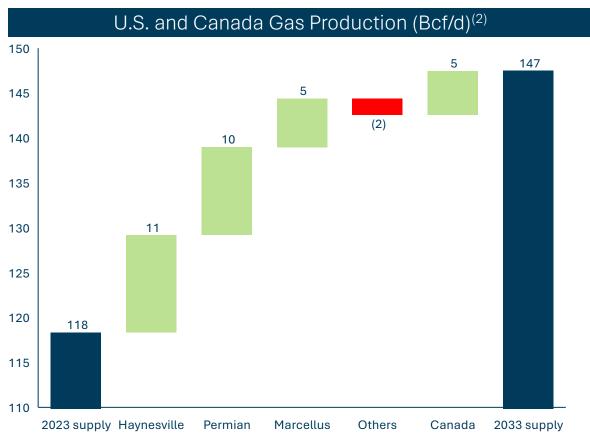
		Positioning	Growth Drivers
	North American Natural Gas	#1 in ES and AMS, #7 in contract compression	 Permian and Montney, electric power generation, LNG and LPG exports
	Middle East Produced Water	Leading market share in produced water treating in Oman	Increasing water cuts, regional expansion
Q°	Middle East / LATAM Natural Gas	 #1 in EI and AMS in Argentina, Brazil, Mexico, Bahrain, and Oman 	Gas to power, growing power demand, LNG exports
	Capturing Emerging Trends in Energy Transition and Electric Power	 Energy Transition: Electrification, CCUS, and RNG Electric Power: Modular gas fired power generation 	



Investment Highlights | Positioned to Capitalize on Growing Demand for Natural Gas

- Global demand for natural gas is forecasted to grow by 15% over the next decade⁽¹⁾
- U.S. and Canadian supply will need to grow by ~25% to meet this demand⁽²⁾

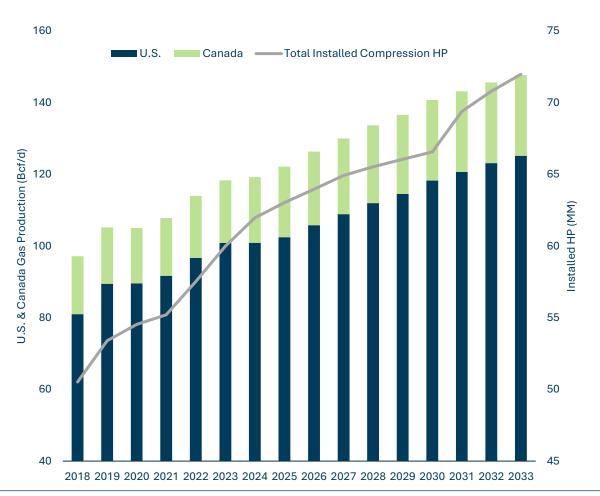






Investment Highlights | Demand for Enerflex's Services in North America will Continue to Grow

U.S. and Canada Gas Supply and Compression Outlook(1)



Incremental Demand for Compression and Processing

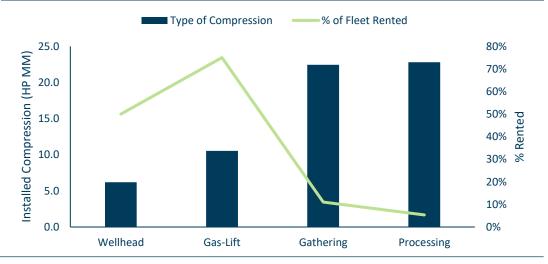
>25 Bcf/d

growth in U.S. and Canada gas supply (2023 – 2033)⁽¹⁾

>10 MM HP

of additional compression required to meet gas supply growth⁽¹⁾

Majority of Larger HP Compression in U.S. is Purchased⁽²⁾

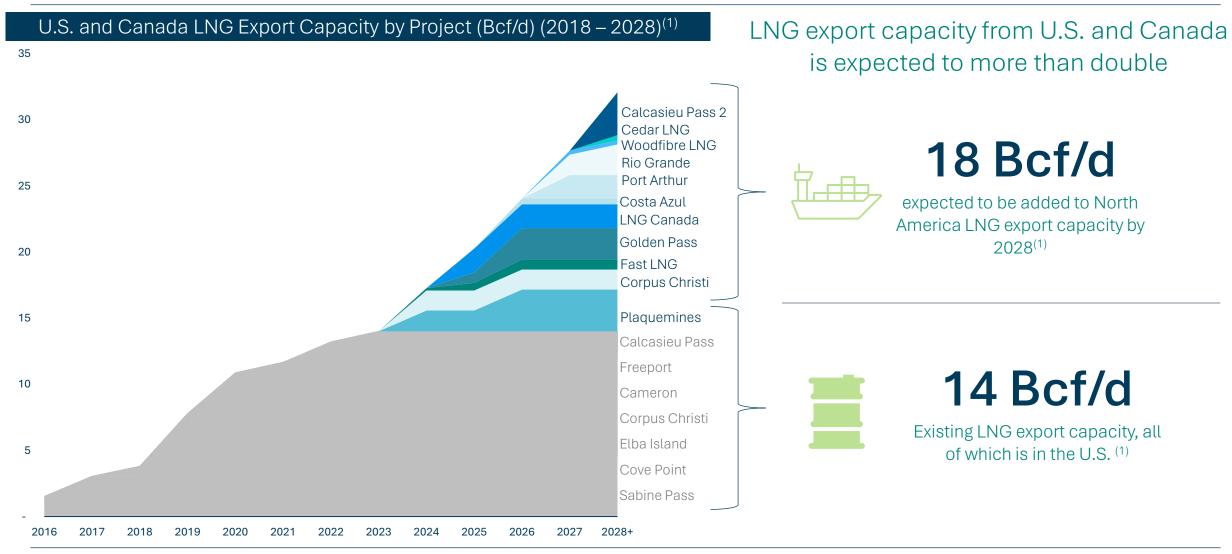




Wood Mackenzie (May 2024), Peters & Co. Limited (January 2025), RBCCM Canadian Natural Gas: Going Global Imagining the Montney in 2030, CER Energy Future 2023, Spears: The Upstream Gas Compression Market (Oct 2024) & Enerflex Estimates.

Spears: The Upstream Gas Compression Market (Oct 2024).

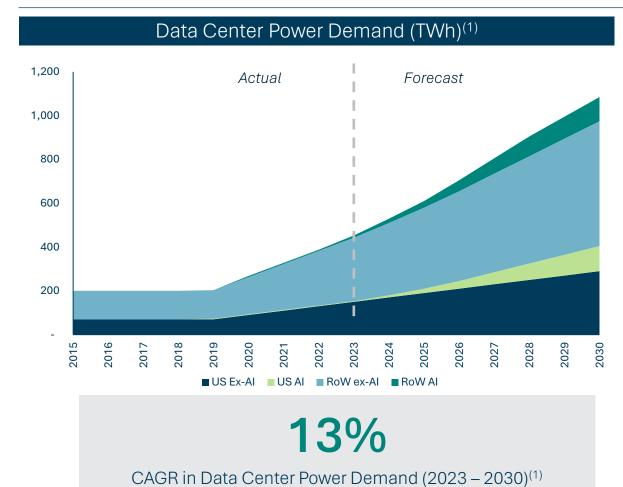
Investment Highlights | LNG Developments Support Growth in Gas Supply from U.S. & Canada

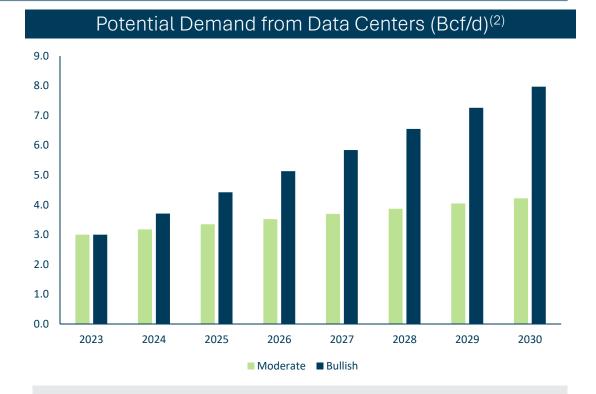




Source: EIA and company disclosures

Investment Highlights | Electrical Power Provides Optionality for U.S. Gas Demand







Masanet et al. (2020), Cisco, IEA, Goldman Sachs Global Investment Research.

Source: EPRI Powering Intelligence 2024.

) EIA.

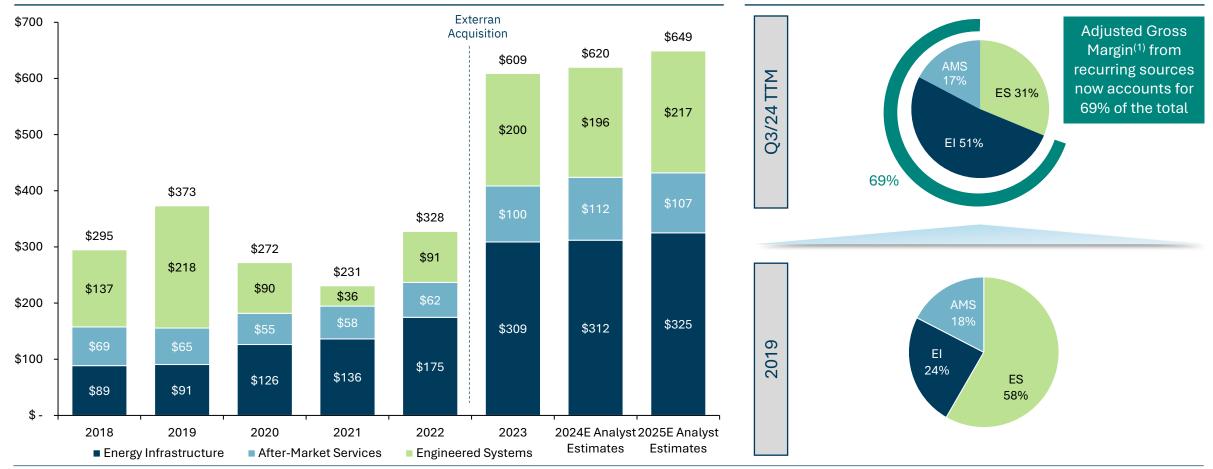


Investment Highlights | Stable Infrastructure Platform

Enerflex's business is growing and shifting from predominantly equipment only supply to an Energy Infrastructure owner

Adjusted Gross Margin⁽¹⁾ by Business Line

Adjusted Gross Margin⁽¹⁾ by Business Line (%)

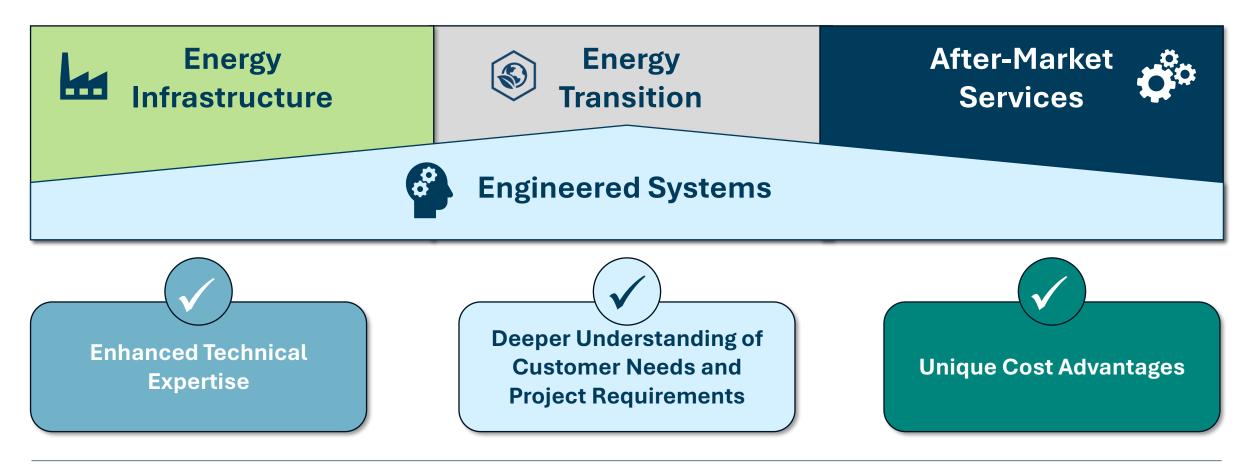




Gross margin before D&A. Refer to Enemiex's management discussion and analysis for the year ended December 31, 2023 available under the electronic profile of the Company on SEDAR+

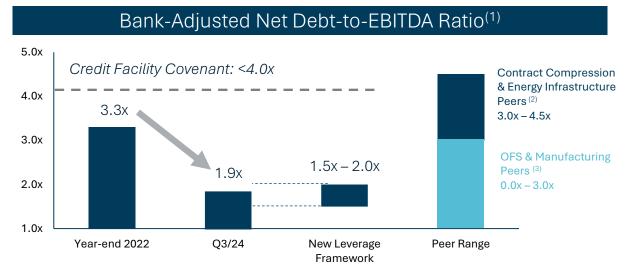
Investment Highlights | Engineered Systems is a Strategic Differentiator

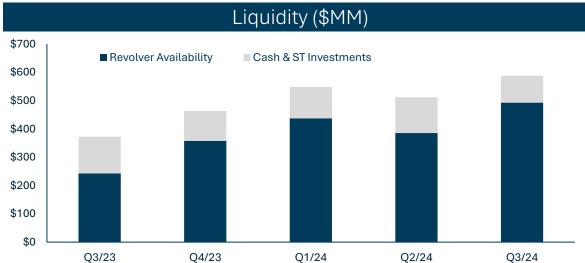
Engineered Systems Business Gives Enerflex Unique Advantages in El and AMS





Investment Highlights | Financial Strength and Discipline





Targeting a bank-adjusted net debt-to-EBITDA ratio of 1.5x to 2.0x

- Underpinned by the highly utilized U.S. contract compression fleet, contracted international Energy Infrastructure assets, and the recurring nature of our After-Market Services business
- Repaying debt and lowering finance costs was Enerflex's focus in 2024
 - Repaid \$268 MM of long-term debt since the beginning of 2023 (through Q3/24)
 - Reduced leverage ratio to 1.9x at the end of Q3/24 from 3.3x at yearend 2022

Credit Ratings

	S&P	Moody's	Fitch
Corporate Credit	BB	Ba3	BB-
Rating	(stable outlook)	(stable outlook)	(positive outlook)
9.00% Notes	BB+	B1	BB
	(stable outlook)	(stable outlook)	(positive outlook)



Source: Company Financial

²⁾ Contract Compression & Energy Infrastructure Peers: include: Archrock, Gibson Energy, Keyera, Kinetik Holdings, Kodiak Gas Services, USA Compression Partners, all on a TTM EBITDA basis as at Q2/24.

OFS & Manufacturing Peers include: CES Energy Solutions, Chart Industries, Dexterra Group, Ensign Energy Services, Expro Group Holdings, Helix Energy Solutions, Hammond Power Solutions, Matrix Service, Mattr, Nabors Industries, Oceaneering International, Powell Industries, Precision Drilling, RPC, Select Water Solutions, Toromont Industries, Total Energy Services, all on a TTM EBITDA basis as at Q2/24.

Investment Highlights | Financial Strength and Discipline

Cash Flow From Operations

Cash Outflows

Maintenance
Capital

Lease Payments

Declared
Dividends

Mandatory Debt
Repayment

Dividends

Paying a sustainable base dividend is foundational to Enerflex's total return proposition

Annual dividend increased 50% to CAD\$0.15/share, effective for the payment in January 2025

Debt Reduction

Leverage ratio of 1.9x at the end of Q3/24 falls within Enerflex's target bank-adjusted net debt-to-EBITDA ratio range of 1.5x to 2.0x

Free Cash Flow Free Cash Flow Allocation

Growth Capex

Focus on investing in opportunities that have contractual visibility, support existing customers, and leverage our geographic platform

Share Repurchases

Current valuation provides potential for share repurchases

~65% of gross margin before D&A from recurring sources



Operations Overview

Section



Energy Infrastructure | Overview

Enerflex's Energy Infrastructure consists of EH BOOM, and U.S. and Latin American Contract Compression businesses

Eastern Hemisphere BOOM



U.S. Contract Compression



Latin America
Contract Compression



Core Geography

Oman and Bahrain

Permian and MidCon basins

 Argentina, Brazil, Mexico, and the Andean region (Colombia, Peru, and Bolivia)

Infra. Highlights

- 292,000 HP of compression
- 66,000 HP of power generation
- 17 BOOM natural gas projects
- 2 BOOM water projects

• 428,000 HP of compression

- 857,000 HP of compression
- 12,000 HP of power generation
- 7 BOOM natural gas projects



Growing International **Energy Infrastructure** Business

Revenue and Payments Under Contract⁽¹⁾

~\$1.5 B

Weighted Average Contract Term(1)

>5 years

Current contracts extend to(1)

2033

Countries with El Projects(1)

International Energy Infrastructure Highlights

~1.5 MM

26

horsepower of compression operated gas plants

produced water treatment facilities worldwide

- Product range is leased and/or run on a BOOM (Build, Own, Operate, and Maintain) model across the world
- >50% of El revenue and payments are generated in Gulf Cooperation Council (GCC) countries⁽²⁾

















Enerflex GCC operations include Oman and Bahrain.

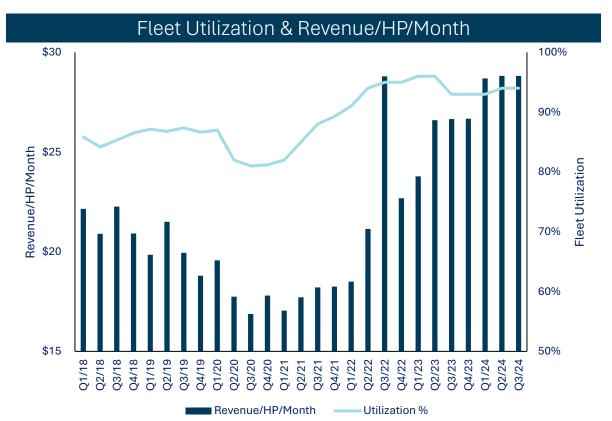
U.S. Contract Compression | Overview

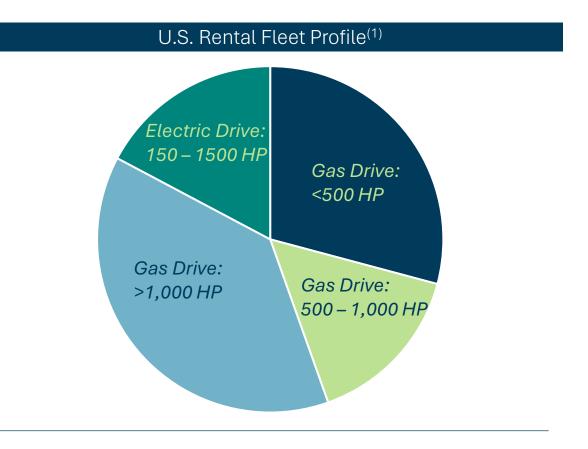
U.S. rental business benefitting from favorable positioning and strong market fundamentals

• \sim 75% of fleet operating in the Permian⁽¹⁾ and \sim 20% total fleet is electric drive⁽¹⁾

Fleet utilization >90% over the past two years and demonstrated resilience throughout periods of commodity volatility

Utilization supported by weighted average contract term of ~1.5 years⁽¹⁾





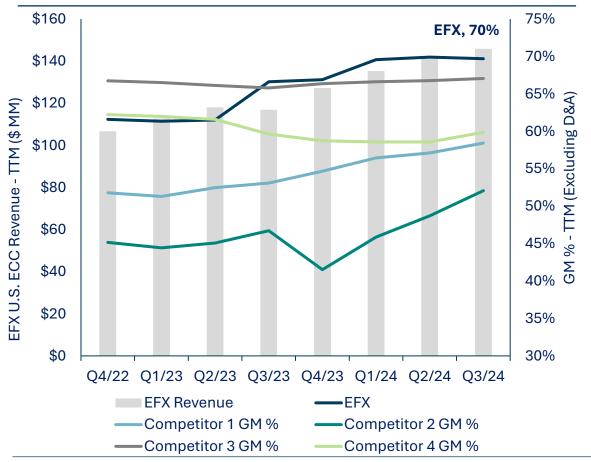


1) As at September 30, 2024.

U.S. Contract Compression | Operational Metrics

Enerflex has a competitive advantage versus competitors on cost and timing given vertical integration afforded by ES segment

Enerflex U.S. fleet margins are at the top end of our competitor group⁽¹⁾



Enerflex has consistently achieved the highest revenue/HP/month among competitors⁽¹⁾





A Full Range of Water Solutions for a Better **Tomorrow**

Quickly and cost-efficiently treats produced water to increase oil recovery and reduce disposal costs



25+ years of experience designing, engineering, manufacturing, and delivering treated waters solutions worldwide.

Patents Issued or Pending in 26 Countries

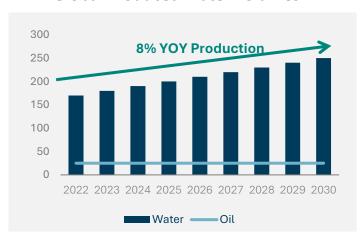
8B+

Total Barrels of Water Treated

30+

Customer Projects Executed (Pilot & Commercial

Global Produced Water Volumes(1)





Innovative Design

Reduced facility footprint and lowered capital and operating costs for a project in the Middle East



Expansion Opportunities

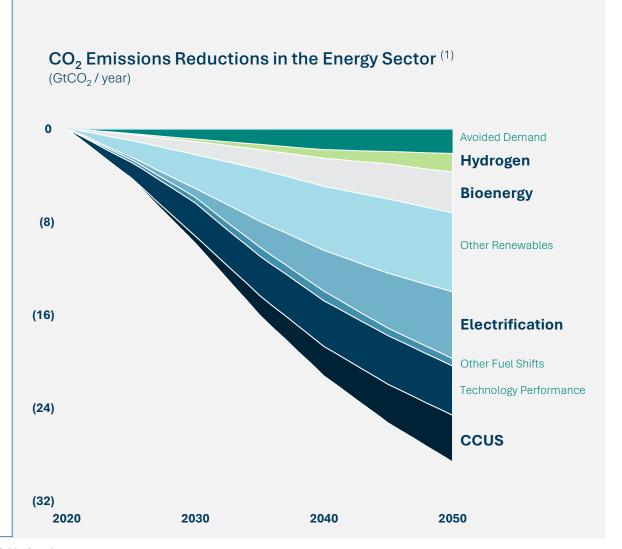
Technology and operating platform have broad application across oil & gas and into other industry verticals

Strategically Positioned to Enable the Energy Transition

40+ years of experience designing, engineering, manufacturing, and delivering energy transition solutions worldwide

Successful portfolio of simple to complex energy transition solutions:

ccus	Electrification	Bioenergy	Hydrogen
Capturing excess carbon dioxide produced during energy creation and either storing it or recycling it for other use.	The creation of new e-compression equipment powered by renewable sources to integrate with new and existing installations.	Exploring the potential of renewable natural gases generated from organic sources such as landfill gas, biogas, wastewater, and wood gas.	Replacing traditional fuels with hydrogen derived from electrolysis and other methods.





Source: IEA CCUS in Clean Energy Transitions (2020). Sustainable Development Scenario presented relative to the Stated Policies Scenario

Q3/24 Highlights Focus on Execution

 El and AMS product lines generated 65% of consolidated gross margin before depreciation and amortization



- U.S. contract compression business continues to perform well, seeing strong fleet utilization and improved rental pricing
- Steady customer demand drove Engineered Systems bookings of \$349 MM

Net debt of \$692 MM reflects \$107 MM of repayments during Q3/24

Leverage ratio⁽¹⁾⁽²⁾ exited Q3/24 at 1.9x compared to 2.2x at the end of Q2/24

Prioritize returning capital to shareholders

Generated FCF of \$78 MM in Q3/24 and achieved target leverage range of net debt-to-EBITDA ratio of 1.5x to 2.0x

2025 Priorities



Enhancing the profitability of core operations

Recurring sources expected to contribute ~65% of gross margin before depreciation and amortization

Engineered Systems backlog of \$1.3 B at the end of Q4/24, providing strong visibility into future revenue



Leveraging Enerflex's leading position in core operating countries to capitalize on increases in natural gas and produced water volumes

Growth capital will focus on customer supported opportunities in the U.S. and Middle East



Maximizing FCF to strengthen Enerflex's financial position, provide direct shareholder returns, and invest in selective customer supported growth opportunities

Full-year 2025 capital spending guidance of \$110 MM to \$130 MM, includes ~\$70 MM of maintenance capital and PP&E expenditures

Increased the quarterly dividend by 50% to CAD\$0.0375/share effective with payment in Q1/25



Non-IFRS measure that is not a standardized financial measure under IFRS and may not be comparable to similar non-IFRS measures disclosed by other issuers. Refer to Enerflex's management discussion and analysis for the year ended December 31, 2023, available under the electronic profile of the company on SFDAR+.

Calculated in accordance with the Company's debt covenants, which permit a maximum of 4.0:1.

ESG Principles Align with our Strategy to Deliver Shareholder Value

Enerflex is committed to environmental stewardship, social responsibility, and high standards of safety and corporate governance



Smaller Footprint, Bigger Impact

Experience in delivering modular energy solutions for global decarbonization efforts



Global Safety Starts Locally

Policies, procedures, and systems are designed to protect our employees, customers, and the community

2023 was Enerflex's best annual TRIR since 2003, with a rate of 0.42

Certain Enerflex facilities adhere to internationally recognized best practices including some ISO 9001 and ISO 45001



Commitment to Diversity, Inclusion, and Well-Being

Global Respectful Workplace Policy that reiterates Enerflex's commitment for a work environment that is free from harassment, discrimination, and violence.

Diversity Policy applies to the Board and management team to maintain an optimum mix of qualified, diverse individuals, and to increase gender diversity.

2,900+ hours of leadership training, skills, and career development



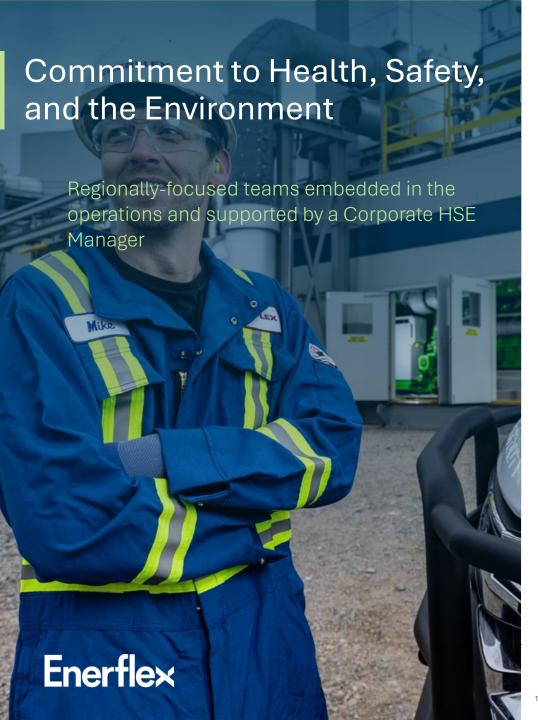
Strong Corporate Governance Profile

~90% director independence

Effective oversight and engagement process of ESG and climate risks and opportunities

Board consists of a diverse set of skills, backgrounds, and leadership experience





2024 YTD Safety Results (end of November)

LTIR

0.16

11.4 MM manhours worked

5-year average (2019A to 2023)

0.14

7.3 MM manhours worked per year



TRIR

0.42

11.4 MM manhours worked (North America 2023 peer average ~1.00) (1)

5-year average (2019A to 2023)

0.51

7.3 MM manhours worked per year



MVIR

0.28

990 vehicles / 28.2 MM km driven

5-year average (2019A to 2023)

0.27

579 vehicles / 19.3 MM km driven



2024 Leading Indicators (per month)

2,600

Safety Observations

4,200

Safety Training Hours

1,250

Drivers Monitored

Strong Leadership Team Committed to Value Creation

Our management team lives the values that unite us: integrity, commitment, creativity, and success.
Together we are building a transformative energy business for all stakeholders

Executive Management Team



Marc E. Rossiter President & Chief Executive Officer



Preet S. Dhindsa Senior Vice President & Chief Financial Officer



David H. Izett Senior Vice President, General Counsel



Robert Mitchell
Senior Vice President &
Chief Administrative Officer



Greg StewartPresident,
USA region



Philip Pyle
President,
Eastern Hemisphere



Mauricio Meineri President, Latin America



Helmuth Witulski President, Canadian region



Experienced and Engaged Board of Directors

Oversees the management of Enerflex's business to ensure long-term success, with a view to maximize shareholder value and ensure corporate conduct in an ethical and legal manner

Enerflex has added five new directors since 2020 and is committed to ensuring directors have the skills and experiences that fit Enerflex's business and strategy.



Fernando AssingDirector



Ben Cherniavsky
Director



Joanne Cox Director



James C. Gouin
Director



Mona Hale
Director



Kevin Reinhart Chairman



Marc E. Rossiter
Director, President,
& CEO



Thomas B. Tyree, Jr. Director



Juan Carlos VillegasDirector



Enerflex is Well Positioned for Long-Term Success

Tomorrow Starts Today



Leading Position in Growing Markets



Stable Infrastructure Platform



Engineered Systems is a Strategic Differentiator



Financial Strength and Discipline



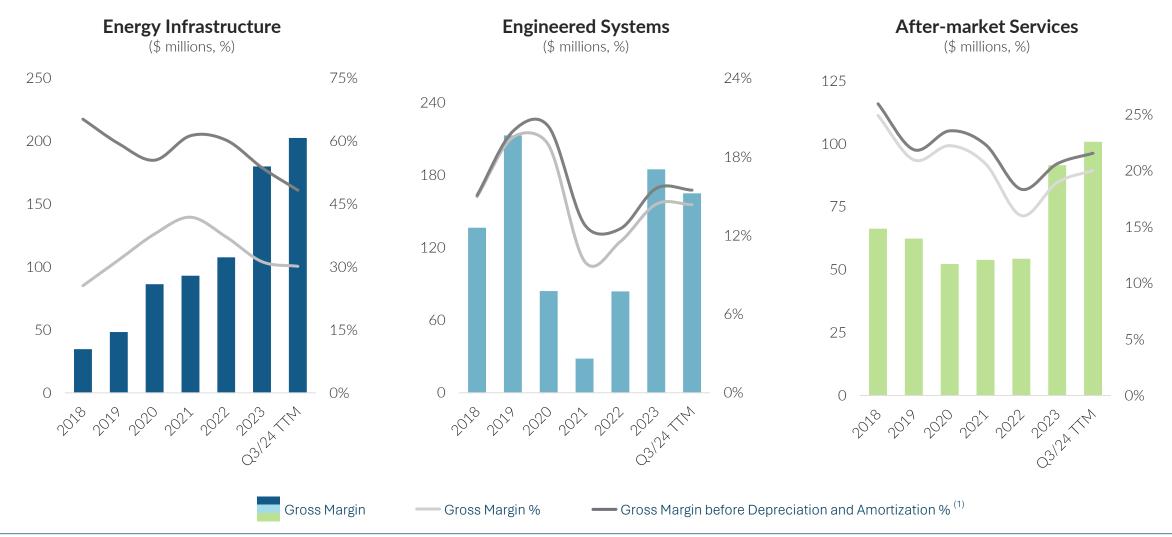
- Non-IFRS measure that is not a standardized financial measure under IFRS and may not be comparable to similar non-IFRS measures disclosed by other issuers. Refer to Enerflex's management discussion and analysis for the year ended December 31, 2023 available under the electronic profile of the company on SEDAR+.
- 2) Calculated in accordance with the Company's debt covenants, which permit: (a) the inclusion of Exterran's bank-adjusted EBITDA for the trailing 12 months ended for the respective period; and (b) a maximum of 4.5:1

Appendix

Section



Gross Margin by Product Line





Non-IFRS measure that is not a standardized financial measure under IFRS and may not be comparable to similar non-IFRS measures disclosed by other issuers. Refer to Enerflex's management discussion and analysis for the year ended December 31, 2023 available under the electronic profile of the company on SEDAR+.

Gross Margin by Product Line (1)

Three Months Ended September 30, 2024 \$ millions, except percentages	Total	Energy Infrastructure	After-market Services	Engineered Systems
Revenue	601	149	123	329
Cost of goods sold				
Operating expenses	425	58	100	267
Depreciation and amortization	35	33	1	1
Gross margin	141	58	22	61
Gross margin %	23.5%	38.9%	17.9%	18.5%
Gross margin before depreciation and amortization $\%^{(2)}$	29.3%	61.1%	18.7%	18.8%
Three Months Ended September 30, 2023	Total	Energy Infrastructure	After-market Services	Engineered
\$ millions, except percentages Revenue	580	141	123	Systems 316
Cost of goods sold	333		.25	0.0
Operating expenses	430	64	99	267
Depreciation and amortization	40	34	2	4
Gross margin	110	43	22	45
Gross margin %	19.0%	30.5%	17.9%	14.2%
Gross margin before depreciation and amortization $\%^{(2)}$	25.9%	54.6%	19.5%	15.5%



Amounts may not add due to rounding.

Non-IFRS measure that is not a standardized financial measure under IFRS and may not be comparable to similar non-IFRS measures disclosed by other issuers. Refer to Enerflex's management discussion and analysis for the year ended December 31, 2023 available under the electronic profile of the company on SEDAR+.

Energy Infrastructure Project Model

Project Phase	Engineer and Design Project Scope Contract Award Build, Install, Commission	Production Start-up — C Fee-based Operations Operate and Maintain	contract Renewal
Timeline	Ranges from 6 Months to 10+ Years Depending on Scope of Project		lajority of Contracts re Extended
Cash Flows	Upfront Capital Investment ——		ecurring Gross Margin Profile ————————————————————————————————————







Advisory Statements

Advisory Regarding Forward-looking Information

This presentation contains "forward-looking information" within the meaning of applicable Canadian securities laws and "forward-looking statements" (and together with forward-looking information, "forward-looking information and statements") within the meaning of the safe harbor provisions of the US Private Securities Litigation Reform Act of 1995. These statements relate to Management's expectations about future events, results of operations, the future performance (both financial and operational) and business prospects of the growth of the word and statements. The use of any of the word, "intend", "propose", "might", "may", "will", "shall", "project", "intend", "project", "intend", "project", "intend", "project", "intend", "project", "should", "outld", "outld", "vould", "believe", "predict", "forecast", "target", "pursue", "potential", "objective", "capable", and similar expressions, are intended to identify forward-looking information and statements. In particular, this presentation includes (without limitation) forward-looking information pertaining to: expectations in respect of the growth drivers in the markets in which the Company operates in; expectations that the global demand for natural gas will continue to grow over the next decade and that U.S. and Canadain supply will need to grow to meet this demand; expectations that demand for the Company's services in North America will continue to grow; expectations that LNG expectations that contractual counterparties will continue to be added by 2028; expectations that data center power demands will grow through 2030; allowate robustes will grow through 2030; allowate robustes will continue to be added by 2028; expectations that contracts over the remaining life of their contracts; disclosures in respect of free cash flow allocation including the potential for share repursions that CO2 emission reductions in the energy sector will continue to decline through 2030; expectations that CO2 emission reductions in the energy sector will continue to decline throug

All forward-looking information and statements in this presentation are subject to important risks, uncertainties, and assumptions, which may affect Enerflex's operations, including, without limitation: the impact of economic conditions; the markets in which Enerflex's products and services are used; general industry conditions; changes to, and introduction of new, governmental regulations, laws, and income taxes; increased competition; insufficient funds to support capital investments; availability of qualified personnel or management; political unrest and geopolitical conditions; and other factors, many of which are beyond the control of Enerflex. As a result of the foregoing, actual results, performance, or achievements of Enerflex could differ and such differences could be material from those expressed in, or implied by, these statements, including but not limited to: the interpretation and treatment of the transaction to acquire Exterran by applicable tax authorities; the ability to maintain desirable financial ratios; the ability to access various sources of debt and equity capital, generally, and on acceptable terms, if at all; the ability to utilize tax losses in the future; the ability to maintain relationships with partners and to successfully mage and operate the business; risks associated with technology and equipment, including potential cyberattacks; the occurrence and continuation of unexpected events such as pandemics, severe weather events, war, terrorist threats, and the instability resulting therefrom; risks associated with exhausting and potential future lawsuits, shareholder proposals, and regulatory actions; and those factors referred to under the heading "Risk Factors" in: (i) Enerflex's Management Information Circular dated March 15, 2024, each of the foregoing documents being accessible under the electronic profile of the Company on SEDAR+ and EDGAR at www.sedarplus.ca and www.sec.gov/edgar, respectively.

Readers are cautioned that the foregoing list of assumptions and risk factors should not be construed as exhaustive. The forward-looking information and statements included in this presentation are made as of the date of this presentation and are based on the information available to the Company at such time and, other than as required by law, Enerflex disclaims any intention or obligation to update or revise any forward-looking information and statements, whether as a result of new information, future events, or otherwise. This presentation and its contents should not be construed, under any circumstances, as investment, tax, or legal advice.



Advisory Statements (continued)

Future-Oriented Financial Information

Guidance regarding the Company's future financial performance is based on assumptions about future events, including economic conditions and proposed courses of action, based on Management's assessment of the relevant information currently available. The guidance is based on the same assumptions and risk factors set forth above and is based on the Company's historical results of operations. The financial outlook, or potential financial outlook, set forth in this presentation was approved by Management to provide investors with an estimation of the outlook for the Company, and readers are cautioned that any such financial outlook contained herein should not be used for purposes other than those for which it is disclosed herein. The prospective financial information set forth in this presentation has been prepared by Management. Management believes that the prospective financial information has been prepared on a reasonable basis, reflecting Management's best estimates and judgments, and represents, to the best of Management's knowledge and opinion, the Company's expected course of action in developing and executing its business operations. Actual results may vary from the prospective financial information set forth in this presentation should not be relied on as necessarily indicative of future results.

Basis of Preparation

All financial figures and information have been prepared in United States dollars (which includes references to "dollars" and "\$"), except where another currency has been indicated, and in accordance with IFRS as issued by the IASB.

Third-party Information

This presentation includes market, industry, and economic data which was obtained from various publicly available sources and other sources believed by Enerflex to be true. Although Enerflex believes it to be reliable, it has not independently verified any of the data from third-party sources referred to in this presentation or analyzed or verified the underlying reports relied upon or referred to by such sources or ascertained the underlying economic and other assumptions relied upon by such sources. Enerflex believes that its market, industry, and economic data is accurate and that its estimates and assumptions are reasonable, but there can be no assurance as to the accuracy or completeness thereof. The accuracy and completeness of the market, industry, and economic data used throughout this presentation are not guaranteed and Enerflex makes no representation as to the accuracy of such information.

Non-IFRS and Other Financial Measures

Throughout this presentation and other materials disclosed by the Company, Enerflex employs certain measures to analyze its financial performance, financial position, and cash flows, including adjusted EBITDA, free cash flow, bank-adjusted net debt to EBITDA ratio, gross margin before depreciation, net debt, and Engineered Systems bookings and backlog. These non-IFRS measures are not standardized financial measures under IFRS and may not be comparable to similar financial measures disclosed by other issuers. Accordingly, the non-IFRS measures should not be considered more meaningful than generally accepted accounting principles measures, such as net earnings or any other measure of performance determined in accordance with IFRS, as indicators of Enerflex's performance. Refer to Enerflex's management discussion and analysis for the year ended December 31, 2023, available under the electronic profile of the Company on SEDAR+ and EDGAR at www.sec.gov/edgar, respectively.



January 2025

Enerflex Ltd. Suite 904, 1331 Macleod Trail SE Calgary, AB, Canada T2G 0K3

403-387-6377 IR@enerflex.com www.enerflex.com





Enerfle×