



August 6, 2025

# Management's Discussion and Analysis

Management's Discussion and Analysis ("MD&A") for Enerflex Ltd. ("Enerflex" or the "Company") should be read in conjunction with the unaudited interim condensed consolidated financial statements (the "Financial Statements") for the three and six months ended June 30, 2025 and 2024, the Company's 2024 Annual Report, the Annual Information Form ("AIF") for the year ended December 31, 2024, and the cautionary statements regarding forward-looking information and statements in the "Forward-Looking Statements" section of this MD&A.

The MD&A focuses on information and material results from the Financial Statements and considers known risks and uncertainties relating to the energy sector. This discussion should not be considered exhaustive, as it excludes possible future changes that may occur in general economic, political, technological, and environmental conditions. Additionally, other factors and events may or may not occur, which could affect industry conditions and/or Enerflex in the future. Additional information relating to the Company can be found in the Management Information Circular dated March 21, 2025, the AIF, and the Form 40-F Annual Report, which are available on the Company's website at <a href="https://www.sec.gov/edgar">www.sec.gov/edgar</a>, respectively.

The financial information reported herein has been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements, in particular IAS 34 "Interim Financial Reporting", and is presented in United States dollars ("USD") unless otherwise stated.

# **Enerflex Strategy**

Enerflex's 45-year success is built upon our shared Vision of *Transforming Energy for a Sustainable Future*, propelled by a long-term strategy centered on four foundational pillars:

- **Leading Position in Growing Markets:** Using the Company's strong market position in core countries to benefit from expected growth in natural gas and produced water volumes.
- Stable Energy Infrastructure ("EI") Platform: Building upon an EI platform that generates steady, recurring revenue.
- Engineered Systems ("ES"), a Strategic Differentiator: Our ES modularized energy solutions
  distinguish Enerflex through our commitment to technical excellence and provides unique advantages
  to Enerflex's EI and After-Market Service ("AMS") business lines.
- Financial Strength and Discipline: Maintaining balance sheet strength while paying a sustainable dividend.

Through simplifying and optimizing our core business, and with our disciplined execution, and strong reputation for quality production and services, we are well-positioned over the medium and long-term to meet the increasing demand for sustainable energy infrastructure via our integrated natural gas, treated water, and energy transition solutions – and to continue generating lasting value for all stakeholders.



# Outlook

Enerflex's near-term priorities remain unchanged and include: (1) enhancing the profitability of core operations; (2) leveraging the Company's leading position in core operating countries to capitalize on expected increases in natural gas and produced water volumes; and (3) maximizing free cash flow to further strengthen Enerflex's financial position, provide direct shareholder returns, and invest in selective customer supported growth opportunities.

Enerflex continues to expect operating results to be underpinned by the highly contracted EI product line and the recurring nature of AMS, which together are expected to account for approximately 65% of gross margin before depreciation and amortization during 2025. The EI product line is supported by customer contracts expected to generate approximately \$1.5 billion of revenue over their remaining terms.

Demand in the ES product line remains constructive, although the Company is actively monitoring near-term risks and uncertainties, including the impact of tariffs and commodity price volatility. Enerflex expects ES revenue to remain steady in the near term, supported by a backlog of approximately \$1.2 billion as at June 30, 2025, and gross margin for the ES product line to align more closely with historical averages, reflective of a shift in project mix.

The medium-term outlook for each of Enerflex's product lines remains attractive, supported by anticipated growth in the supply of natural gas and associated liquids, especially within Enerflex's North American footprint.

#### **Capital Allocation**

Enerflex is refining its capital expenditure guidance for 2025. The Company now expects capital expenditures of approximately \$120 million this year (prior guidance of \$110 million to \$130 million), including approximately \$60 million allocated to growth opportunities (prior guidance of \$40 million to \$60 million) and \$60 million for maintenance and PP&E expenditures (prior guidance \$70 million). Growth investments will focus on customer-supported opportunities, primarily in the U.S. contract compression business line, where market fundamentals remain strong. This strength is underpinned by expected increases in natural gas production in the Permian Basin and continued capital discipline from industry participants.

Providing meaningful direct shareholder returns is a priority for Enerflex. During the second quarter of 2025, Enerflex returned \$18 million to shareholders through dividend (\$4 million) and share repurchases (\$14 million).

The current normal course issuer bid ("NCIB") commenced on April 1, 2025, and will terminate no later than March 31, 2026, with the Company authorized to acquire up to a maximum of 6,159,695 Common Shares or approximately 5% of its public float as at the application date, for cancellation. During the second quarter of 2025, Enerflex repurchased 1,899,200 Common Shares at an average price of C\$10.08 per share.

Going forward, capital allocation decisions will be based on delivering value to Enerflex shareholders and measured against Enerflex's ability to maintain balance sheet strength. In addition to disciplined growth capital spending, share repurchases and dividends, Enerflex will also consider further debt reduction to strengthen its balance sheet and lower net finance costs. Unlocking greater financial flexibility positions the Company to respond to evolving market conditions and capitalize on opportunities to optimize its debt stack.

# **Summary Results**

	Three months ended June 30,				S	June 30,		
(\$ millions, except percentages)		2025		2024		2025		2024
Revenue	\$	615	\$	614	\$	1,167	\$	1,252
Gross margin ("GM")		139		136		267		223
GM as a percentage of revenue ("GM %")		22.6%		22.1%		22.9%		17.8%
Selling, general and administrative expenses ("SG&A")		61		75		118		153
Foreign exchange loss		2		3		2		4
Operating income		76		58		147		66
EBITDA <sup>1</sup>		134		103		239		150
EBIT <sup>1</sup>		92		55		158		58
Net earnings (loss)		60		5		84		(13)
Long-term debt		679		889		679		889
Net debt <sup>2</sup>		608		763		608		763
Cash (used in) provided by operating activities		(4)		12		92		113
Key Financial Performance Indicators ("KPIs")								
ES backlog <sup>3</sup>	\$	1,227	\$	1,251	\$	1,227	\$	1,251
ES bookings <sup>3</sup>		365		331		570		751
El contract backlog <sup>4</sup>		1,462		1,604		1,462		1,604
GM before depreciation and amortization ("GM before D&A") <sup>5</sup>		175		173		336		292
GM before D&A as a percentage of revenue ("GM before D&A $\%$ ") $^5$		28.5%		28.2%		28.8%		23.3%
Adjusted EBITDA <sup>6</sup>		130		122		243		191
Free cash flow <sup>7</sup>		(39)		(4)		46		68
Bank-adjusted net debt to EBITDA ratio <sup>7</sup>		1.3x		2.2x		1.3x		2.2x
Return on capital employed ("ROCE") <sup>7,8</sup>		16.4%		1.7%		16.4%		1.7%

<sup>&</sup>lt;sup>1</sup>EBITDA is defined as earnings before finance costs, income taxes, depreciation and amortization. EBIT is defined as earnings before finance costs and income taxes



 $<sup>^2</sup>$  Net debt is defined as total long-term debt less cash and cash equivalent as presented in the Financial Statements.

 $<sup>^{\</sup>rm 3} Refer$  to the "ES Bookings and Backlog" section of this MD&A for further details.

<sup>&</sup>lt;sup>4</sup>Refer to the "El Contract Backlog" section of this MD&A for further details.

<sup>&</sup>lt;sup>5</sup>Refer to the "GM before D&A by Product Line and Recurring GM before D&A" section of this MD&A for further details.

 $<sup>^{\</sup>rm 6} Refer$  to the "Adjusted EBITDA" section of this MD&A for further details.

 $<sup>^{7}</sup>$ Refer to the "Non-IFRS Measures" section of this MD&A for further details.

<sup>&</sup>lt;sup>8</sup>Determined by using the trailing 12-month period.

# **Results Overview**

- Revenue in the second quarter of 2025 was \$615 million, consistent with the \$614 million generated for the same period of 2024, attributable to steady revenue generated across all product lines. The Company generated \$1.2 billion of revenue for the six months ended June 30, 2025, a decrease from revenue of \$1.3 billion generated in the same period in 2024, primarily attributable to upfront revenue recognized in the EI product line on conversion of an existing EI asset from an operating lease to a finance lease in the Eastern Hemisphere ('EH") segment during the first quarter of 2024.
- Gross margin for the second quarter of 2025 was \$139 million and 22.6%, a slight increase from the \$136 million and 22.1% during the same period in 2024, primarily due to gross margin contribution from the sale of certain EI assets in Latin America ("LATAM") segment, partially offset by lower gross margin contributions from the North America ("NAM") ES business during the second quarter of 2025. Gross margin for the six months ended June 30, 2025 was \$267 million and 22.9% increasing from \$223 million and 17.8% for the same period of 2024, primarily due to the costs recognized on an international ES project in the first quarter of 2024, and contributions from the sale of EI assets in LATAM in the first two quarters of 2025.
- SG&A was \$61 million for the three months ended June 30, 2025, a decrease of \$14 million compared to the same period in 2024. The reduction was primarily driven by completion of integration and restructuring activities in 2024 that have resulted in cost reductions and improved operational efficiencies, and lower amortization of intangible assets in the current period. SG&A was \$118 million for the six months ended June 30, 2025, a decrease of \$35 million from the same period in 2024. The decrease reflects lower share-based compensation expense as a result of share price volatility, lower amortization of intangible assets, and sustained cost reductions and operational efficiencies, partially offset by executive transition costs incurred during the first half of 2025.
- Net earnings of \$60 million or \$0.49 per share and \$84 million or \$0.68 per share for the three and six months ended June 30, 2025 respectively, increased from the same periods in 2024, primarily attributable to higher gross margin, lower SG&A expenses, lower net finance costs, and an unrealized gain on redemption options related to the Senior Secured Notes (the "Notes") in the first half of 2025. Net earnings for the three months ended June 30, 2025 also benefited from lower income tax expenses.
- Adjusted earnings before finance, costs, income taxes, depreciation and amortization ("adjusted EBITDA")
  for the three and six months ended June 30, 2025 of \$130 million and \$243 million respectively, increased
  from \$122 million and \$191 million in the same period of 2024. Adjusted EBITDA for the current periods
  benefited from higher gross margin before depreciation and amortization, cost-saving initiatives and
  improved operational efficiencies.
- Return on capital employed ("ROCE") increased to 16.4% in the three months ended June 30, 2025, compared to 1.7% in the same period in 2024. ROCE during the second quarter of 2025 was the highest in over five years, benefiting on a year-over-year basis from an increase in trailing 12-month EBIT and lower average capital employed, predominantly due to a decline in net debt.
- Cash used in operating activities was \$4 million during the three months ended June 30, 2025, compared
  to cash provided by operating activities of \$12 million in the same period in 2024. The change was driven by
  a build of working capital from a strategic investment in inventories, primarily offset by higher net earnings
  during the second quarter of 2025. Cash provided by operating activities of \$92 million during the six
  months ended June 30, 2025, decreased by \$21 million from the same period in 2024, also attributable to
  the build of working capital.

- Free cash flow was a use of cash of \$39 million during the three months ended June 30, 2025, compared to a use of cash of \$4 million during the same period in 2024. Compared to the second quarter of 2024, increased net earnings were more than offset by increased growth capital spending and a build in net working capital, notably: (1) strategic inventory investments to support future projects, including work-in-progress related to EI assets and purchases of select major components with increasing lead times; (2) income tax payments; and (3) executive transition costs. Free cash flow was \$46 million during the six months ended June 30, 2025, a decrease of \$22 million from the same period of 2024, also attributable to higher capital expenditures and net working capital changes, partially offset by strong performance during the first half of 2025.
- Enerflex continues to constructively manage its leverage ratio and maintained its net funded debt to EBITDA
   ("bank-adjusted net debt to EBITDA") ratio at approximately 1.3x at the end of the second quarter of 2025
   through strong performance and disciplined capital allocation. At June 30, 2025, the Company was in
   compliance with its covenants.
- The Company invested \$34 million in capital expenditures ("CAPEX") during the three months ended June 30, 2025, comprised of \$11 million in maintenance expenditures across the global EI assets and PP&E and \$23 million to expand the EI asset fleet and a manufacturing facility in NAM. The Company also invested \$37 million during the three months ended June 30, 2025 to expand an EI project in EH that was commissioned early in the third quarter of 2025 and will be accounted for as a finance lease. The Company now expects capital spending of \$120 million this year, including approximately \$60 million allocated to growth opportunities and \$60 million for maintenance and PP&E expenditures.
- ES backlog remains healthy at \$1.2 billion at June 30, 2025, reflecting new bookings and strong revenue recognition on advancement of ES projects in NAM segment during the second quarter of 2025. Enerflex's backlog provides strong visibility for the ES business and the Company expects near-term revenue for the ES business to remain steady. Enerflex recorded ES bookings of \$365 million during the three months ended June 30, 2025, compared to \$331 million during the same period of 2024 and the 8-quarter average of \$329 million, attributable to higher activity levels in NAM during the three months ended June 30, 2025. Enerflex recorded ES bookings of \$570 million during the first half of 2025, compared to \$751 million during the same period of 2024. The decrease is primarily due to first quarter bookings being impacted by accelerated client activity in the latter part of the fourth quarter of 2024 and an EI expansion project in EH that would be accounted for as a finance lease booked during the first quarter of 2024.
- The Company's El contract backlog of \$1.5 billion at June 30, 2025 remained consistent with the backlog of \$1.5 billion at December 31, 2024.
- Subsequent to June 30, 2025, Enerflex declared a quarterly dividend of CAD \$0.0375 per share, payable on September 2, 2025 to shareholders of record on August 18, 2025. The Board will continue to evaluate dividend payments on a quarterly basis, based on availability of cash flow, anticipated market conditions, and the general needs of the business.



# Adjusted EBITDA

Enerflex's financial results include items that are unique, and items that Management and users of the Financial Statements adjust for when evaluating results. The Company removes the impact of these items when calculating Adjusted EBITDA. The presentation of Adjusted EBITDA should not be considered in isolation from EBIT or EBITDA or as a replacement for measures prepared as determined under IFRS. Adjusted EBITDA may not be comparable to similar non-IFRS measures disclosed by other issuers.

Enerflex believes adjustment of items that are unique or not in the normal course of continuing operations increases the comparability across items within the Financial Statements or between periods of the Financial Statements. Items the Company has adjusted for in the past include, but are not limited to, restructuring, transaction, and integration costs; share-based compensation which fluctuates based on share price that can be influenced by factors not directly relevant to the Company's operations; impact of finance leases to account for the lease principal payments received over the term of the related lease and removing the non-cash upfront selling profit; gain or loss on redemption options associated with the Company's Notes; and impairment of goodwill. These items are considered either unique, non-recurring, or non-cash transactions, and not indicative of the ongoing normal operations of the Company.

			Three	months end	ed Jun	l June 30, 2025		
(\$ millions)	NAM	LATAM		EH		Total		
Net earnings <sup>1</sup>					\$	60		
Income taxes <sup>1</sup>						14		
Net finance costs <sup>1,2</sup>						18		
EBIT <sup>3</sup>	\$ 51	\$ 20	\$	6	\$	92		
Depreciation and amortization	15	10		17		42		
EBITDA	\$ 66	\$ 30	\$	23	\$	134		
Share-based compensation	2	1		-		3		
Impact of finance leases								
Principal payments received	-	-		8		8		
Unrealized gain on redemption options <sup>3</sup>						(15)		
Adjusted EBITDA	\$ 68	\$ 31	\$	31	\$	130		

<sup>&</sup>lt;sup>1</sup>The Company included net earnings (loss), income taxes, and net finance costs on a consolidated basis to reconcile to EBIT.

<sup>&</sup>lt;sup>3</sup>EBIT includes \$15 million unrealized gain on redemption options associated with the Notes. Debt is managed within Corporate and is not allocated to reporting segments.

			Three n	nonths end	ed June	30, 2024
(\$ millions)	NAM	LATAM	EH		Total	
Net loss <sup>1</sup>	 				\$	5
Income taxes <sup>1</sup>						27
Net finance costs <sup>1,2</sup>						23
EBIT	\$ 50	\$ -	\$	5	\$	55
Depreciation and amortization	18	17		13		48
EBITDA	\$ 68	\$ 17	\$	18	\$	103
Restructuring, transaction and integration costs	2	2		1		5
Share-based compensation	2	-		-		2
Impact of finance leases						
Principal payments received	-	-		12		12
Adjusted EBITDA	\$ 72	\$ 19	\$	31	\$	122

<sup>&</sup>lt;sup>1</sup>The Company included net earnings (loss), income taxes, and net finance costs on a consolidated basis to reconcile to EBIT.

<sup>&</sup>lt;sup>2</sup>Net finance costs are considered corporate expenditure and therefore have not been allocated to reporting segments.

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Six months ended June 30, 2025

(\$ millions)	NAM	LATAM	EH	Total
Net earnings <sup>1</sup>				\$ 84
Income taxes <sup>1</sup>				33
Net finance costs <sup>1,2</sup>				41
EBIT <sup>3</sup>	\$ 89	\$ 39	\$ 18	\$ 158
Depreciation and amortization	31	21	29	81
EBITDA	\$ 120	\$ 60	\$ 47	\$ 239
Impact of finance leases				
Principal payments received	-	-	16	16
Unrealized gain on redemption options <sup>3</sup>				(12)
Adjusted EBITDA	\$ 120	\$ 60	\$ 63	\$ 243

 $<sup>^{1}</sup>$ The Company included net earnings (loss), income taxes, and net finance costs on a consolidated basis to reconcile to EBIT.

Six months ended June 30, 2024

(\$ millions)	NAM	LATAM	EH	Total
Net loss <sup>1</sup>				\$ (13)
Income taxes <sup>1</sup>				22
Net finance costs <sup>1,2</sup>				49
EBIT	\$ 83	\$ 5	\$ (30)	\$ 58
Depreciation and amortization	36	27	29	92
EBITDA	\$ 119	\$ 32	\$ (1)	\$ 150
Restructuring, transaction and integration costs	5	4	2	11
Share-based compensation	5	1	2	8
Impact of finance leases				
Upfront gain	-	-	(3)	(3)
Principal payments received	-	-	25	25
Adjusted EBITDA	\$ 129	\$ 37	\$ 25	\$ 191

<sup>&</sup>lt;sup>1</sup>The Company included net earnings (loss), income taxes, and net finance costs on a consolidated basis to reconcile to EBIT. <sup>2</sup>Net finance costs are considered corporate expenditure and therefore have not been allocated to reporting segments.

Refer to the section "Segmented Results" of this MD&A for information about results by reporting segment.



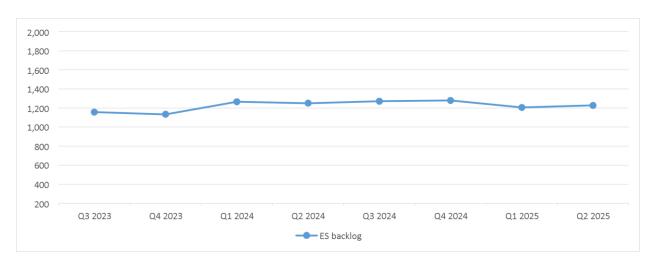
<sup>&</sup>lt;sup>2</sup>Net finance costs are considered corporate expenditure and therefore have not been allocated to reporting segments.
<sup>3</sup>EBIT includes \$12 million unrealized gain on redemption options associated with the Notes. Debt is managed within Corporate and is not allocated to reporting segments.

# **Engineered Systems Backlog and Bookings**

Enerflex monitors its ES backlog and bookings as indicators of future revenue generation and business activity levels for the ES product line. ES bookings are recorded in the period when a firm commitment or order is received from clients. Bookings increase backlog in the period they are received, while revenue recognized on ES projects decrease backlog in the period the revenue is recognized. Accordingly, ES backlog is an indication of revenue to be recognized in future periods. Revenue from contracts that have been classified as finance leases for newly built equipment is recorded as ES bookings. The full amount of revenue is removed from backlog at commencement of the lease.

Enerflex's ES backlog remains healthy at \$1.2 billion at June 30, 2025, consistent with the 8-quarter average ES backlog of approximately \$1.2 billion. This sustained level of backlog over a two-year period reflects stable demand for Enerflex's ES solutions across global energy infrastructure markets. The 8-quarter average also serves as a key indicator of operational consistency and revenue visibility, smoothing out short-term fluctuations in ES bookings and project timings. This trend demonstrates that the ES product line continues to benefit from a diversified portfolio of gas compression and processing projects, reinforcing management's confidence in the ES product line's ability to generate predictable revenue and margin performance in the near-term. ES backlog includes revenue on expansion of an EI project that was commissioned early in the third quarter of 2025 which will be accounted for as a finance lease, and will result in a reduction of backlog by approximately \$116 million.

ES backlog for the past 8 quarters are illustrated below in millions:



Enerflex recorded ES bookings of \$365 million during the three months ended June 30, 2025, compared to \$331 million during the same period of 2024 and the 8-quarter average of \$329 million. The increase is attributable to higher activity levels in NAM during the three months ended June 30, 2025. ES bookings of \$570 million for the six months ended June 30, 2025 decreased from \$751 million during the same period of 2024, primarily due to lower bookings in the first quarter of 2025 and the expansion of an EI project in EH which was booked in the first quarter of 2024. The year-over-year decrease is partially offset by higher bookings in NAM during the three months ended June 30, 2025.

The ES product line has maintained a book-to-bill ratio (calculated as bookings divided by revenue) of 1.1x during the second quarter of 2025, indicating that new bookings are generally keeping pace with revenue recognition. The current balance between bookings and revenue supports near-term revenue visibility and reflects a stable demand environment. The trailing 12-month ("TTM") book-to-bill ratio has also remained at 1.0x, an indication that the Company is consistently replenishing its backlog in line with project execution.

ES backlog and bookings by reporting segment are disclosed in the "Segmented Results" section of this MD&A.

# El Contract Backlog

The Company's EI contract backlog is recognized from lease agreements executed with clients for leasing and/or operations and maintenance of the Company's EI assets. Lease agreements executed during the period increase EI contract backlog while revenue recognized on EI assets decreases the EI contract backlog in the period the revenue is recognized.

Enerflex has lease agreements with clients for EI assets with initial terms ranging from one to 10 years. Information on recognition of revenue from the EI contract backlog is included in Note 10 of the Financial Statements.

The following table sets forth EI contract backlog by reporting segment:

(\$ millions)	June 30, 2025	Dece	mber 31, 2024
NAM	\$ 152	\$	136
LATAM	422		458
EH	888		951
Total El contract backlog	\$ 1,462	\$	1,545

Enerflex's EI contract backlog of \$1.5 billion at June 30, 2025 has remained consistent with the backlog of \$1.5 billion at December 31, 2024, reflecting revenue recognized during the first half of 2025, partially offset by EI contract bookings in the NAM segment.

# Segmented Results

Enerflex has three reporting segments: NAM, LATAM, and EH, each of which are supported by Enerflex's corporate functions. Corporate overhead is allocated to the operating segments based on revenue. In assessing its operating segments, the Company considers geographic locations, economic characteristics, the nature of products and services provided, the nature of production processes, the types of clients for its products and services, and distribution methods used.



#### NAM

	Thre	e months	ended J	Six months ended June 30,			
(\$ millions, except percentages)		2025		2024	2025		2024
ES backlog	\$	1,048	\$	977	\$ 1,048	\$	977
ES bookings		357		303	526		622
El contract backlog		152		105	152		105
Segment revenue	\$	435	\$	439	\$ 803	\$	824
Intersegment revenue		(2)		(20)	(8)		(36)
Revenue	\$	433	\$	419	\$ 795	\$	788
El	\$	38	\$	37	\$ 74	\$	73
AMS		64		72	124		138
ES		331		310	597		577
Revenue		433		419	 795		788
El		17		16	35		35
AMS		12		14	20		24
ES		58		63	102		109
GM		87		93	157		168
GM %		20.1%		22.2%	19.7%		21.3%
EI		28		24	54		51
AMS		13		16	23		27
ES		59		64	105		112
GM before D&A		100		104	182		190
GM before D&A %		23.1%		24.8%	22.9%		24.1%
SG&A		35		43	67		85
Foreign exchange loss		2		-	2		-
Operating income		50		50	88		83
EBIT		51		50	89		83
EBITDA		66		68	120		119
Adjusted EBITDA		68		72	120		129

ES backlog \$1.0 billion at June 30, 2025 reflects increased ES bookings during the quarter, and is expected to result in steady ES revenue generation over the near term. ES bookings of \$357 million in the second quarter of 2025 increased by \$54 million compared to the same period in 2024, attributable to increased activity levels in the U.S. during the three months ended June 30, 2025.

El contract backlog of \$152 million at June 30, 2025, increased from \$105 million at June 30, 2024, attributable to new bookings, partially offset by revenue recognized on ongoing contracts.

Revenue increased by \$14 million during the three months ended June 30, 2025 compared to the same period of 2024, primarily due to increased ES revenues from higher activity levels and increased operational activity during the quarter, partially offset by lower AMS revenue compared to the same period in 2024 due to higher than typical AMS activity levels in that year. Revenue increased by \$7 million during the six months ended June 30, 2025 compared to the same period in 2024, primarily due to increased ES revenue in the first half of 2025 on progression of projects in the second quarter of 2025, partially offset by higher than typical AMS activity levels during the first half of 2024.

Although revenue increased for the segment, gross margin decreased during the three and six months ended June 30, 2025, compared to the same period of 2024, due to lower margin contribution from the AMS business and execution of a different product mix in the ES business during the first half of 2025.

SG&A for the three and six months ended June 30, 2025, decreased by \$8 million and \$18 million, respectively, compared to the same periods of 2024. These decreases were primarily driven by completion of integration and restructuring activities in 2024 that have resulted in cost reductions and improved operational efficiencies, and lower share-based compensation in the first half of 2025.

At June 30, 2025, the U.S. contract compression fleet totaled approximately 456,000 horsepower with average utilization for the three and six months ended June 30, 2025, of 94% consistent with the 94% utilization for the three and six months ended June 30, 2024.

#### LATAM

	Three	e months e	ended June 30	Six months ended June 30,			
(\$ millions, except percentages)		2025	202	4	2025		2024
ES backlog	\$	9	\$ 5	3 \$	9	\$	53
ES bookings		1		3	6		8
El contract backlog		422	48	1	422		481
Segment revenue	\$	89	\$ 10	0 \$	191	\$	184
Intersegment revenue		-		-	-		-
Revenue	\$	89	\$ 10	0 \$	191	\$	184
EI	\$	69	\$ 6	3 \$	143	\$	120
AMS		15	1	6	35		30
ES		5	2	1	13		34
Revenue		89	10	0	191		184
EI		24	1	3	47		31
AMS		4		5	10		9
ES		-		4	2		6
GM		28	2	2	59		46
GM %		31.5%	22.	0%	30.9%		25.0%
El		34	2	8	67		57
AMS		4		5	10		9
ES		-		4	2		6
GM before D&A		38	3	7	79		72
GM before D&A %		42.7%	37.	0%	41.4%		39.1%
SG&A		9	1	6	19		29
Foreign exchange loss (gain)		(1)		3	(1)		4
Operating income		20		3	41		13
EBIT		20		-	39		5
EBITDA		30	1	7	60		32
Adjusted EBITDA		31	1	9	60		37

ES backlog of \$9 million at June 30, 2025 reflects ongoing projects near completion.

El contract backlog was \$422 million at June 30, 2025, compared to \$481 million at June 30, 2024. The decrease of \$59 million is primarily due to revenue recognition on existing contracts partially offset by incremental contract bookings resulting from rate adjustments and renewals of existing contracts in the first six months of 2025.

Revenue for the second quarter of 2025 was \$89 million, a decrease of \$11 million from the same period in 2024, attributable to lower ES revenue from projects near completion, partially offset by increased EI revenue from sale of certain EI assets and rate adjustments on existing contracts. Revenue during the six months ended June 30, 2025 was \$191 million, an increase of \$7 million when compared to the same period in 2024, driven by stronger parts sales in the AMS business, sale of EI assets, and rate adjustments on existing contracts which took effect in the later part of 2024, partially offset by the lower ES revenue in the first half of 2025.

Despite lower revenue generated in the current quarter, gross margin increased by \$6 million and \$13 million during the three and six months ended June 30, 2025, compared to the same periods of 2024. This was attributable to higher margin on the EI asset sales, higher parts sales revenue in the first half of 2025, and one-time accelerated depreciation in the second quarter of 2024, partially offset by lower gross margin contribution from the ES product line.

SG&A of \$9 million and \$19 million during the three and six months ended June 30, 2025, decreased by \$7 million and \$10 million, respectively, compared to the same periods of 2024. These decreases were primarily driven by completion of integration and restructuring activities in 2024 that have resulted in cost reductions, and improved operational efficiencies.



#### EΗ

	Thre	e months e	ended June 30	Six months	Six months ended June 30,		
(\$ millions, except percentages)		2025	202	4	2025		2024
ES backlog	\$	170	\$ 22	1 \$	170	\$	221
ES bookings		7	2	5	38		121
El contract backlog		888	1,01	8	888		1,018
Segment revenue	\$	93	\$ 9	7 \$	182	\$	283
Intersegment revenue		-	(	2)	(1)		(3)
Revenue	\$	93	\$ 9	5 \$	181	\$	280
El	\$	40	\$ 4	1 \$	83	\$	177
AMS		45	3	9	85		80
ES		8	1	5	13		23
Revenue		93	9	5	181		280
El		12	1	6	28		31
AMS		10		8	20		18
ES		2	(	3)	3		(40)
GM		24	2	1	51		9
GM %		25.8%	22.	1%	28.2%		3.2%
El		24	2	5	51		49
AMS		11		9	21		20
ES		2	(	2)	3		(39)
GM before D&A		37	3	2	75		30
GM before D&A %		39.8%	33.	7%	41.4%		10.7%
SG&A		17	1	6	32		39
Foreign exchange loss		1		-	1		-
Operating income (loss)		6		5	18		(30)
EBIT		6		5	18		(30)
EBITDA		23	1	8	47		(1)
Adjusted EBITDA		31	3	1	63		25

ES backlog of \$170 million decreased from \$221 million at June 30, 2024, attributable to termination of an International ES project during the fourth quarter of 2024 and revenue recognized from ongoing projects, partially offset by new bookings. ES bookings of \$7 million and \$38 million for the three and six months ended June 30, 2025 respectively, decreased from the same periods in 2024, attributable to expansion of an existing El project that occurred in the first half of 2024. The segment's ES backlog includes revenue on expansion of an EI project that was commissioned early in the third quarter of 2025 which will be accounted for as a finance lease, and will result in a reduction of backlog by approximately \$116 million.

El contract backlog was \$0.9 billion at June 30, 2025, a decrease from the \$1.0 billion at June 30, 2024, attributable to revenue recognition from existing contracts, partially offset by new bookings secured during the quarter.

Revenue for the three months ended June 30, 2025 remained consistent with the same period in 2024. Revenue decreased by \$99 million during the six months ended June 30, 2025 when compared to the same period last year, primarily attributable to upfront revenue recognized on conversion of an existing EI asset from operating lease to a finance lease in the first guarter of 2024.

Gross margin and gross margin percentage for the three months ended June 30, 2025, increased slightly when compared to the same period of 2024, primarily attributable to margin contribution from higher AMS revenue, lower costs on current ES projects relative to those that were active in the prior year, partially offset by the depreciation adjustment following the early conclusion of an EI contract during the second quarter of 2025. Gross margin for the six months ended June 30, 2025, increased when compared to the six months ended June 30, 2024, primarily due to costs recognized on an international ES project in the first quarter of 2024.

SG&A decreased for the six months ended June 30, 2025 by \$7 million compared to the same period in 2024. The decrease in SG&A is attributable to lower amortization cost of the segment's intangible assets, a tax refund received in the first quarter of 2025, and completion of integration and restructuring activities in 2024 that have resulted in cost reductions, and improved operational efficiencies.

# Non-IFRS Measures

Enerflex measures its financial performance using several key financial performance indicators, some of which do not have standardized meanings as prescribed by IFRS and therefore may not be comparable to similar measures presented by other issuers. These non-IFRS measures include adjusted EBITDA, ES backlog and bookings, ES book to bill ratio, EI contract backlog, gross margin before D&A, recurring gross margin before D&A, free cash flow, dividend payout ratio, bank-adjusted net debt to EBITDA ratio and ROCE. These measures should not be considered as alternatives to net earnings or any other measure of performance under IFRS. Reconciliation of these non-IFRS measures to the most directly comparable IFRS measure is provided below and in the relevant sections where appropriate. ES backlog and bookings, ES book to bill ratio and EI contract backlog do not have a directly comparable IFRS measure.

# GM before D&A by Product Line & Recurring GM before D&A

Enerflex's three reporting segments oversee execution of three main product lines:

- EI (Energy Infrastructure): Infrastructure solutions under contract for natural gas processing, compression, treated water, and electric power.
- AMS (After-Market Services): Provision of after-market services such as mechanical maintenance, parts distribution, operations and maintenance solutions, equipment optimization and maintenance programs, manufacturer warranties, exchange components, and long-term service agreements.
- ES (Engineered Systems): Engineer, design, and manufacture processing, compression, cryogenic, electric power, treated water, and low-carbon solutions, including carbon capture.

EI and AMS product lines are considered recurring, as they are typically contracted and extend into future periods, generating ongoing revenue for the Company. In contrast, the ES product line is non-recurring, as it does not typically generate repeat revenue after delivery of products. While the EI and AMS contracts may vary in duration and are subject to cancellation, the Company believes they exhibit characteristics consistent with recurring business activities.

The Company uses gross margin before depreciation and amortization ("GM before D&A") to assess operational performance of each product line. GM before D&A is defined as gross margin excluding depreciation and amortization, which can vary based on the nature and origin of assets. The presentation of GM before D&A should not be considered in isolation from gross margin or as a replacement for measures prepared as determined under IFRS.

The Company also presents recurring GM before D&A to evaluate its recurring business, and it is defined as GM before D&A from the EI and AMS product lines.

Reconciliation of GM before D&A to the most comparable IFRS measure, and recurring GM before D&A is presented in the tables below.

Three months ended June 30, 2025

(\$ millions, except percentages)	El	AMS		Recurring uct Lines		ES	Total
Revenue	\$ 147	\$ 124	\$	271	\$	344	\$ 615
Cost of goods sold:							
Operating expenses	61	96		157		283	440
Depreciation and amortization	33	2		35		1	36
Gross margin	\$ 53	\$ 26	\$	79	\$	60	\$ 139
Gross margin %	36.1%	21.0%	6	<b>29.2</b> 9	6	17.4%	22.6%
Gross margin before D&A	\$ 86	\$ 28	\$	114	\$	61	\$ 175
Gross margin before D&A %	58.5%	22.6%	ó	<b>42.1</b> 9	6	17.7%	28.5%
% of total Gross margin before D&A	49.1%	16.0%	6	<b>65.1</b> 9	6	34.9%	



#### Three months ended June 30, 2024

					Recurring			
(\$ millions, except percentages)	El		AMS		Product Lines	ES	Total	
Revenue	\$ 141	\$	127	\$	268	\$	346	\$ 614
Cost of goods sold:								
Operating expenses	64		97		161		280	441
Depreciation and amortization	32		3		35		2	37
Gross margin	\$ 45	\$	27	\$	72	\$	64	\$ 136
Gross margin %	31.9%		21.39	6	26.9%	Ď	18.5%	 22.1%
Gross margin before D&A	\$ 77	\$	30	\$	107	\$	66	\$ 173
Gross margin before D&A %	54.6%		23.69	6	39.9%	Ď	19.1%	28.2%
% of total Gross margin before D&A	44.5%		17.39	6	61.8%	, o	38.2%	-

Six months ended June 30, 2025

(\$ millions, except percentages)		EI		AMS		Recurring uct Lines		ES		Total
	•		_				_		•	
Revenue	\$	300	\$	244	\$	544	\$	623	\$	1,167
Cost of goods sold:										
Operating expenses		128		190		318		513		831
Depreciation and amortization		62		4		66		3		69
Gross margin	\$	110	\$	50	\$	160	\$	107	\$	267
Gross margin %		36.7%		20.5%	)	29.4%	ó	17.2%		22.9%
Gross margin before D&A	\$	172	\$	54	\$	226	\$	110	\$	336
Gross margin before D&A %		57.3%		22.1%	)	41.5%	ó	17.7%		28.8%
% of total Gross margin before D&A		51.2%		16.1%	)	67.3%	<b>о</b>	32.7%		

Six months ended June 30, 2024

(\$ millions, except percentages)	EI	AMS		Recurring Product Lines		ES	Total
Revenue	\$ 370	\$ 248	\$	618	\$	634	\$ 1,252
Cost of goods sold:							
Operating expenses	213	192		405		555	960
Depreciation and amortization	60	5		65		4	69
Gross margin	\$ 97	\$ 51	\$	148	\$	75	\$ 223
Gross margin %	 26.2%	20.69	6	23.9%	)	11.8%	 17.8%
Gross margin before D&A	\$ 157	\$ 56	\$	213	\$	79	\$ 292
Gross margin before D&A %	42.4%	22.69	6	34.5%	)	12.5%	23.3%
% of total Gross margin before D&A	53.8%	19.29	6	72.9%	)	27.1%	_

<sup>&</sup>lt;sup>1</sup>Recurring gross margin as a percentage of total gross margins for the first half of 2024 was impacted by lower gross margin in the ES product line, resulting from project delays and increased costs recognized on an international ES project.

# Free Cash Flow and Dividend Payout Ratio

The Company defines free cash flow ("FCF") as cash provided by (used in) operating activities, less total capital expenditures (growth and maintenance) for EI assets - operating leases and PP&E, mandatory debt repayments, and lease payments, while proceeds on disposals of EI assets - operating leases and PP&E are added back. FCF may not be comparable to similar measures presented by other companies as it does not have a standardized meaning under IFRS. Management uses this non-IFRS measure to assess the level of free cash generated to fund other non-operating activities. These activities could include dividend payments, share repurchases, and non-mandatory debt repayments. FCF is also used in calculating the dividend payout ratio.

The Company defines dividend payout ratio as dividends divided by free cash flow. The dividend payout ratio is a non-IFRS measure and may not be comparable to similar measures presented by other companies as it does not have a standardized meaning under IFRS. Dividend payout ratio is used to assess the proportion of free cash flow being returned to shareholders.

Reconciliation of FCF to the most directly comparable IFRS measure, cash provided by operating activities:

	Thre	e months er	une 30,	Six months ended June 30,				
(\$ millions, except percentages)		2025		2024		2025		2024
Cash provided by operating activities before changes in working capital and other <sup>1</sup>	\$	89	\$	63	\$	151	\$	81
Net change in working capital and other		(93)		(51)		(59)		32
Cash (used in) provided by operating activities <sup>2</sup>	\$	(4)	\$	12	\$	92	\$	113
Less:								
Capital expenditures - Maintenance and PP&E		(11)		(9)		(19)		(18)
Capital expenditures - Growth		(23)		(1)		(29)		(9)
Mandatory debt repayments		-		-		-		(10)
Lease payments		(5)		(6)		(11)		(10)
Add:								
Proceeds on disposals of PP&E and EI assets - operating leases		4		-		13		2
Free cash flow	\$	(39)	\$	(4)	\$	46	\$	68
Dividends paid		4		3		10		5
Dividend payout ratio		-		-		21.7%		7.4%

<sup>&</sup>lt;sup>1</sup>Enerflex also refers to cash provided by operating activities before changes in working capital and other as "Funds from Operations" or "FFO".

# Bank-Adjusted Net Debt to EBITDA Ratio

Enerflex defines bank-adjusted net debt to EBITDA as borrowings under the Revolving Credit Facility ("RCF") and Notes less cash and cash equivalents, divided by EBITDA for the trailing 12-months, as defined by the Company's lenders. In assessing the Company's compliance with financial covenants related to its debt, certain adjustments are made to EBITDA to determine Enerflex's bank-adjusted net debt to EBITDA ratio. These adjustments, and Enerflex's bank-adjusted net debt to EBITDA ratio, are calculated in accordance with, and derived from, the Company's financing agreements.



<sup>&</sup>lt;sup>2</sup>Enerflex also refers to cash provided by operating activities as "Cashflow from Operations" or "CFO"

#### **ROCE**

ROCE is a measure used to analyze operating performance and efficiency of the Company's capital allocation process. The ratio is calculated by taking TTM EBIT divided by capital employed. Capital employed is average debt and Shareholders' equity less average cash for the trailing four quarters.

	Six months ended June 3					
(\$ millions, except percentages)	2025		2024			
Trailing 12-month EBIT	\$ 279	\$	31			
Average capital employed						
Average net debt <sup>1</sup>	\$ 620	\$	809			
Average shareholders' equity <sup>1</sup>	1,077		1,062			
Average capital employed	\$ 1,697	\$	1,871			
ROCE	16.4%		1.7%			

<sup>&</sup>lt;sup>1</sup>Based on a trailing four-quarter average.

# Liquidity

The Company expects that cash flows from operations in 2025, together with cash and cash equivalents on hand and currently available credit facilities, will be more than sufficient to fund its requirements for investments in working capital and capital assets.

(\$ millions)		June 30, 2025
Cash and cash equivalents	\$	71
RCF	800	
Less: Drawings on the RCF	(154)	
Less: Letters of Credit <sup>1</sup>	(87)	559
Available liquidity	\$	630

Represents letters of credit that the Company has funded with the RCF. Additional letters of credit of \$29 million are funded from the \$70 million LC Facility. Refer to Note 7 "Long-Term Debt" of the Financial Statements for further details.

### **Covenant Compliance**

As at June 30, 2025, the Company met the covenant requirements of its funded debt, comprised of the secured RCF and Notes, reflecting strong performance and cash flow generation, and Enerflex's focus of repaying debt and lowering finance costs.

The following table sets forth a summary of the covenant requirements and the Company's performance:

		For the six months ended June 30,				
		2025	2024			
	Requirement	Performance	Performance			
Senior secured net funded debt to EBITDA ratio <sup>1</sup> – Maximum	2.5x	0.2x	0.5x			
Bank-adjusted net debt to EBITDA ratio <sup>2</sup> – Maximum	4.0x	1.3x	2.2x			
Interest coverage ratio <sup>3</sup> – Minimum	2.5x	5.4x	3.9x			

<sup>&#</sup>x27;Senior secured net funded debt to EBITDA is defined as borrowings under the RCF less cash and cash equivalents, divided by trailing 12-month EBITDA as defined by the Company's lenders.

 $<sup>^2\</sup>mbox{Refer}$  to the "Bank-Adjusted Net Debt to EBITDA Ratio" section of this MD&A.

<sup>&</sup>lt;sup>3</sup>Interest coverage ratio is calculated by dividing the trailing 12-month EBITDA, as defined by the Company's lenders, by interest expense over the same timeframe.

# **Credit Rating**

Enerflex's credit ratings affect the cost and ability to access the capital markets, and it is the Company's objective to maintain high quality credit ratings. As at August 6, 2025, S&P Global Ratings ("S&P"), Moody's Investors Service, Inc. ("Moody's"), and Fitch Ratings, Inc. ("Fitch") assigned the following credit ratings to Enerflex and the Notes:

	S&P	Fitch	
Corporate Credit Rating	BB (stable outlook)	Ba3 (positive outlook)	BB- (positive outlook)
Notes	BB+ (stable outlook)	B1 (positive outlook)	BB (positive outlook)

# Summarized Statements of Cash Flow

	Three months ended June 30			June 30,	Six months ended Ju			l June 30,
(\$ millions)		2025		2024		2025		2024
Cash and cash equivalents, beginning of period	\$	75	\$	110	\$	92	\$	95
Cash provided by (used in):								
Operating activities		(4)		12		92		113
Investing activities		(10)		(17)		(36)		(24)
Financing activities		10		23		(76)		(55)
Effect of exchange rate changes on cash and cash equivalents denominated in foreign currencies		-		(2)		(1)		(3)
Cash and cash equivalents, end of period	\$	71	\$	126	\$	71	\$	126

#### **Operating Activities**

Cash used in operating activities was \$4 million during the three months ended June 30, 2025, compared to cash provided by operating activities of \$12 million in the same period in 2024. The change was driven by a build of working capital from a strategic investment in inventories, primarily offset by higher net earnings during the second quarter of 2025. Cash provided by operating activities of \$92 million during the six months ended June 30, 2025, decreased by \$21 million from the same period in 2024, also attributable to the build of working capital.

#### **Investing Activities**

Cash used in investing activities for the three months ended June 30, 2025, was lower when compared to the same period in 2024, attributable to recovery of net working capital for investing activities and proceeds from short term investments and disposal of EI assets, partially offset by the increased capital expenditures in the second quarter of 2025. Cash used in investing activities for the six months ended June 30, 2025 was higher when compared to the same period in 2024, attributable to increased capital expenditures, partially offset by the sale of EI assets during the first half of 2025.

#### **Financing Activities**

During the three months ended June 30, 2025, cash provided by financing activities was lower when compared to the same period in 2024, primarily due to repurchase of the Company's own shares through the NCIB during the three months ended June 30, 2025. Cash used in financing activities for the six months ended June 30, 2025 was higher when compared to the same period in 2024, due to the net payment on the RCF, increased returns to shareholders through an increased dividend, and repurchase of shares through the NCIB during the first half of 2025.



# Capital Expenditures and Expenditures for Finance Leases

Enerflex distinguishes CAPEX invested in EI assets - operating leases as either maintenance or growth. Maintenance expenditures are necessary costs to continue utilizing existing EI assets - operating leases, while growth expenditures are intended to expand the Company's EI assets - operating leases. The Company may also incur costs related to the construction of EI assets determined to be finance leases. These costs are accounted for as work-in-progress related to finance leases, and once the project is completed and enters service, it is reclassified to cost of goods sold.

CAPEX and expenditures for finance leases are shown in the table below:

	Thre	e months	ended June 3	),	Six months ended June 30,			
(\$ millions)		2025	202	4	2025		2024	
Maintenance and PP&E	\$	11	\$	9	\$ 19	\$	18	
Growth		23		1	29		9	
Total CAPEX		34	1	0	48		27	
Expenditures for finance leases		37		2	56		3	
Total CAPEX and expenditures for finance leases	\$	71	\$ 1	2	\$ 104	\$	30	

# Selling, General and Administrative Expenses

SG&A expenses comprise of costs incurred by the Company to support business operations that are not directly attributable to the production of goods or services.

	Three months ended June 30,				Six months ended June 30			
(\$ millions)		2025	2024		2025		2024	
Core SG&A <sup>1</sup>	\$	52	\$ 62	\$	106	\$	120	
Share-based compensation		3	2		-		8	
Depreciation and amortization		6	11		12		23	
Bad debt expense		-	-		-		2	
Total SG&A	\$	61	\$ 75	\$	118	\$	153	

<sup>&</sup>lt;sup>1</sup> Core SG&A is primarily comprised of compensation, third-party services, and information technology expenses.

SG&A was \$61 million for the three months ended June 30, 2025, a decrease of \$14 million compared to the same period in 2024. The reduction was primarily driven by completion of integration and restructuring activities in 2024 that have resulted in cost reductions and improved operational efficiencies, and lower amortization of intangible assets in the current period. SG&A was \$118 million for the six months ended June 30, 2025, a decrease of \$35 million from the same period in 2024. The decrease reflects lower share-based compensation expense resulting from share price volatility, lower amortization of intangible assets, and sustained cost reductions and operational efficiencies, partially offset by executive transition costs incurred during the first half of 2025.

# **Income Taxes**

The Company reported income tax expense of \$14 million and \$33 million for the three and six months ended June 30, 2025, compared to \$27 million and \$22 million for the same periods in 2024. The change is primarily attributable to the effect of foreign exchange rates on the tax basis of non-monetary assets, partially offset by earnings taxed in foreign jurisdictions.

# **Financial Position**

The following table outlines significant changes in the consolidated statements of financial position as at June 30, 2025, compared to December 31, 2024:

(\$ millions)	Increase (Decrease)	Explanation
Current assets	107	Increase in current assets is primarily due to advancement of ES projects which resulted in increased accounts receivables and unbilled revenue, strategic investment in inventories, and progression of the EI expansion project in EH increasing the inventories - work-in-progress related to EI assets - finance leases receivable, partially offset by lower cash and cash equivalents and prepayments.
El assets - operating leases	(18)	Decrease in EI assets - operating lease is primarily due to depreciation and sale of certain EI assets in LATAM segment, partially offset by capital expenditures.
El assets - finance leases receivable	(15)	Decrease in El assets - finance leases receivable is due to principal payments received.
Other assets	16	Increase in other assets is primarily due to unrealized gains recognized on the redemption options associated with the Notes.
Current liabilities	53	Increase in current liabilities is largely attributable to increased deferred revenue in NAM, driven by timing of collections on ES projects, and increased AP and accrued liabilities to support the elevated operational activity of the ES business.
Long-term debt	(29)	Long-term debt has decreased due to net repayment of the RCF partially offset by amortization of deferred transaction costs and the Notes discount.
Total shareholders' equity	78	Total shareholders' equity increased primarily due to net earnings for the first half of 2025, partially offset by repurchase of the Company's own shares through the NCIB in the second quarter of 2025.

# **Quarterly Summary**

(\$ millions, except per share amounts)	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023
ES backlog	\$ 1,227	\$ 1,206	\$ 1,280	\$ 1,271	\$ 1,251	\$ 1,266	\$ 1,134	\$ 1,158
ES bookings	365	205	301	349	331	420	265	394
El contract backlog	1,462	1,497	1,545	1,601	1,604	1,639	1,700	1,881
Revenue	615	552	561	601	614	638	574	580
GM	139	128	140	141	136	87	119	110
GM before D&A	175	161	174	176	173	119	158	150
SG&A	61	57	92	82	75	78	74	75
EBIT	92	66	47	74	55	3	(51)	24
EBITDA	134	105	92	122	103	47	-	77
Adjusted EBITDA	130	113	121	120	122	69	91	90
Net earnings (loss)	60	24	15	30	5	(18)	(95)	4
Earnings (loss) per share – basic	0.49	0.19	0.12	0.24	0.04	(0.15)	(0.77)	0.03
Earnings (loss) per share – diluted	0.49	0.19	0.12	0.24	0.04	(0.15)	(0.77)	0.03
FFO <sup>1</sup>	89	62	74	63	63	18	46	44
CFO <sup>2</sup>	(4)	96	113	98	12	101	158	51
Free cash flow	(39)	85	76	78	(4)	72	139	21
Cash dividends declared per share (CAD \$)	0.0375	0.0375	0.0375	0.0250	0.0250	0.0250	0.0250	0.0250
CAPEX – Maintenance & PP&E	11	8	21	14	9	9	13	10
CAPEX – Growth	23	6	11	2	1	8	4	10

<sup>&</sup>lt;sup>1</sup> FFO or "Funds from Operations" is also referred to by Enerflex as "Cash provided by operating activities before changes in working capital and other". <sup>2</sup> CFO or "Cashflow from Operations" is also referred to by Enerflex as "Cash provided by (used in) operating activities".



# Capital Resources

On July 31, 2025, Enerflex had 122,247,228 common shares outstanding. Enerflex has not established a formal dividend policy, and the Board anticipates setting the quarterly dividends based on the availability of cash flow, anticipated market conditions, and the general needs of the business. Subsequent to the second quarter of 2025, the Board declared a quarterly dividend of CAD \$0.0375 per share.

At June 30, 2025, the Company had drawings of 154 million against the RCF (December 31, 2024 - 191 million). The weighted average interest rate on the RCF at June 30, 2025, was 6.0% (December 31, 2024 - 7.4%).

The composition of the borrowings on the Notes and RCF were as follows:

	Maturity Date	June 30, 2025	December 31, 2024
Notes	October 15, 2027	\$ 563	\$ 563
Drawings on the RCF	October 13, 2026	154	191
		 717	754
Deferred transaction costs and Notes discount		(38)	(46)
Long-term debt		\$ 679	\$ 708
Non-current portion of long-term debt		679	708
Long-term debt		\$ 679	\$ 708

At June 30, 2025, without considering renewal at similar terms, the USD equivalent principal payments due over the next five years are \$717 million, and nil thereafter.

Subsequent to June 30, 2025, Enerflex entered into an agreement to extend the maturity date of its RCF by three years to July 11, 2028 and the availability remained unchanged at \$800 million.

# Legal Proceedings

The Company or certain of its subsidiaries are involved in or subject to, in the normal course of business, lawsuits, claims and other legal proceedings that seek, among other things, compensation for alleged personal injury, breach of contract, property damage or other losses, punitive damages, civil penalties, or injunctive or declaratory relief. Some lawsuits, claims and legal proceedings involve acquired or disposed assets with respect to which a third party, the Company, or its subsidiary retains liability or indemnifies the other party for conditions that existed prior to the transaction. In accordance with applicable accounting guidance, Enerflex and its subsidiaries accrue reserves for outstanding lawsuits, claims and proceedings when it is probable that a liability has been incurred and the liability can be reasonably estimated. The Company does not currently expect that any of the outstanding lawsuits, claims or legal proceedings will have a material adverse effect on Enerflex, including its consolidated financial position, results of operations or cash flows. Although Enerflex's expectations and estimates are based on information known about the legal matters and its experience in contesting, litigating and settling similar matters, the results of any outstanding lawsuits, claims and other legal proceedings are inherently uncertain, and there can be no assurance that monetary damages, fines, penalties or injunctive relief resulting from adverse judgments or settlements in some or all of these outstanding lawsuits, claims or legal proceedings will not have a material adverse effect on Enerflex, including its consolidated financial position, results of operations or cash flows. The Company will reassess the probability and estimability of contingent losses as new information becomes available in these proceedings or otherwise.

As previously disclosed, in response to a fatal attack at an adjacent site in the second quarter of 2024, Enerflex declared Force Majeure on the EH project, suspended activity at the project site, and demobilized its personnel. Enerflex subsequently received notice from its customer purporting to terminate the project contract and commencing arbitration proceedings against Enerflex alleging breach of the project contract. Pursuant to the rules for arbitration agreed between Enerflex and its customer, the content of the proceedings is confidential and not otherwise publicly available. In Q4 2024, Enerflex delivered notice to the customer terminating the project contract, citing contractual rights relating to the continuing Force Majeure situation and circumstances that made it impossible for Enerflex to fulfill its obligations. Enerflex has brought a counterclaim against the customer to recover amounts owing to Enerflex following Enerflex's termination of the project contract. As at June 30, 2025, the carrying value of the remaining assets associated with the project on the Company's consolidated statement of financial position was \$161 million. Notwithstanding its termination of the project contract, Enerflex maintains a \$31 million Letter of Credit in support of its obligation under the project contract. Enerflex would view any drawing of the financial security in the prevailing circumstances as improper and would be considered as an additional amount owed by the customer.

In Q2 2025, the customer filed its Statement of Case in the arbitration alleging claims against Enerflex. Enerflex disputes these allegations and asserts that it acted in accordance with the project contract. Given the preliminary stage of the proceedings and the inherent uncertainty of arbitration, the final resolution of the arbitration is unknown and there can be no assurance that the outcome will not have a material adverse effect on Enerflex, including its consolidated financial position, results of operations or cash flows. Enerflex intends to vigorously defend itself against the customer's claims while pursuing its own counterclaims against the customer as part of the arbitration.

# Seasonality of Operations

The energy sector in Canada and in some parts of the U.S. has a distinct seasonal trend in activity levels which results from well-site access and drilling pattern adjustments to take advantage of weather conditions. Generally, the Company has experienced higher revenue in the fourth quarter of each year related to these seasonal trends. Revenue is also impacted by both the Company's and its customer's capital investment decisions. The LATAM and EH segments are not significantly impacted by seasonal variations, while certain parts of the U.S. can be impacted by seasonal trends depending on customer activity, demand, and location.



Variations from these trends usually occur when hydrocarbon energy fundamentals are either improving or deteriorating.

# Internal Control Over Financial Reporting and Disclosure Controls and Procedures

Management is responsible for the information disclosed in this MD&A and the accompanying Financial Statements, and has in place appropriate information systems, procedures, and controls to ensure that information used internally by Management and disclosed externally is materially complete and reliable. In addition, the Company's Audit Committee, on behalf of the Board, provides an oversight role with respect to all public financial disclosures made by the Company, and has reviewed and the Board has approved, this MD&A and the Financial Statements. The Audit Committee is also responsible for determining that Management fulfills its responsibilities in the financial control of operations, including Internal Control Over Financial Reporting ("ICFR") and Disclosure Controls and Procedures ("DC&P").

Management is responsible for establishing and maintaining adequate ICFR and DC&P. ICFR is a framework designed to provide reasonable assurance regarding the reliability and preparation of the unaudited interim condensed consolidated financial statements for external reporting in accordance with IFRS.

DC&P refer to controls and other procedures designed to ensure that information required to be disclosed in Enerflex's financial reports is recorded, processed, summarized and reported to the Company's Management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Together, the ICFR and DC&P frameworks provide internal control over financial reporting and disclosure. Management recognizes that any system of controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Due to the inherent limitations of control systems, not all misstatements may be detected. For example, there may be faulty judgments in decision-making or breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the acts of individuals, by collusion of two or more people, or by Management override of the control. Controls and procedures can only provide reasonable, not absolute, assurance that the desired control objectives have been met.

Under the supervision, and with the participation, of Enerflex's Management, including the Chief Executive Officer (Interim) and Chief Financial Officer (Interim), the Company conducted an evaluation of the effectiveness of its ICFR and DC&P as of June 30, 2025, the end of the period covered by this MD&A. In conducting this evaluation, Management used the criteria described in Internal Control—Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (the "COSO 2013 Framework").

Based on the Company's evaluation, Management concluded that its ICFR and DC&P were effective as of June 30, 2025.

# Changes in Internal Control Over Financial Reporting:

Management regularly reviews its system of ICFR and makes changes to the Company's processes and systems to improve controls and increase efficiency. There have been no significant additional changes in the design of the Company's ICFR during the three and six months ended June 30, 2025, that would materially affect, or is reasonably likely to materially affect, the Company's ICFR.

# Subsequent Events

Subsequent to June 30, 2025, Enerflex declared a quarterly dividend of CAD \$0.0375 per share, payable on September 2, 2025 to shareholders of record on August 18, 2025. The Board will continue to evaluate dividend payments on a quarterly basis, based on availability of cash flow, anticipated market conditions, and the general needs of the business.

# Forward-Looking Statements

This MD&A contains "forward-looking information" within the meaning of applicable Canadian securities laws and "forward-looking statements" (and together with "forward-looking information", "FLI") within the meaning of the safe harbor provisions of the US Private Securities Litigation Reform Act of 1995. These statements relate to Management expectations about future events, results of operations, and the future performance (both financial and operational) and business prospects of Enerflex. All statements other than statements of historical fact are FLI. The use of any of the words "anticipate", "future", "plan", "contemplate", "continue", "estimate", "expect", "intend", "propose", "might", "may", "will", "shall", "project", "should", "could", "would", "believe", "predict", "forecast", "pursue", "potential", "objective", "capable", and similar expressions, are intended to identify FLI. In particular, this MD&A includes (without limitation) FLI pertaining to:

- disclosures under the heading "Outlook" including:
  - o Enerflex's ability to deliver on its near-term priorities, including (1) enhancing the profitability of its core operations; (2) leveraging the Company's leading position in core operating countries to capitalize on expected increases in natural gas and produced water volumes; and (3) maximizing free cash flow to further strengthen Enerflex's financial position, provide direct shareholder returns, and invest in selective customer supported growth opportunities, and the time required in connection therewith, if at all;
  - the highly contracted EI product line and the recurring nature of AMS will, together, account for approximately 65% of Enerflex's gross margin before depreciation and amortization during 2025;
  - customer contracts within Enerflex's EI product line will generate approximately \$1.5 billion of revenue over their remaining terms;
  - ES gross margins are expected to align more closely with historical averages while ES revenue will remain steady in the near term;
  - o supply of natural gas and associated liquids and produced water volumes are anticipated to grow, especially within Enerflex's North American footprint, supporting an attractive medium-term outlook for each of Enerflex's product lines;
  - o total capital expenditures in 2025 will be approximately \$120 million, including approximately \$60 million allocated to growth opportunities and \$60 million for maintenance and PP&E expenditures;
  - continued strength in the market fundamentals for U.S. contract compression, underpinned by expected increases in natural gas production in the Permian Basin and continued capital discipline from industry participants;
  - considerations to further reduce debt which will strengthen Enerflex's balance sheet and lower net financing costs and that doing so will position the Company to respond to evolving market conditions and capitalize on opportunities to optimize its debt stack;
- the Company's backlog and the ability to secure future bookings;
- the ability of the Company to capitalize on opportunities should they proceed, if at all;



- expectations that expansion of an EI project that was commissioned in the EH region early in the third quarter of 2025 will result in a reduction of ES backlog by approximately \$116 million;
- expectations that cash flows from operations in 2025, together with cash and cash equivalents on hand and currently available credit facilities, will be sufficient to fund Enerflex's requirements for investments in working capital and capital assets;
- using free cash generated to fund other non-operating activities including dividend payments, share repurchases, and non-mandatory debt repayments, if at all;
- the ability of the Company to continue to meet its covenant requirements of its funded debt, including the secured RCF and Notes:
- the potential for the Company to incur costs related to the construction of EI assets determined to be finance leases:
- that the Board will set the Company's quarterly dividends based on the availability of cash flow, anticipated market conditions, and the general needs of the business and that this will support expectations regarding the ability of the Company to continue to pay a quarterly dividend;
- expectations that potential liabilities that may arise in connection with outstanding lawsuits, claims, or legal proceedings will not have a material adverse effect on Enerflex, including its consolidated financial position, results of operations or cash flows; and
- the impact of seasonal trends on the business of the Company.

This FLI is based on assumptions, estimates, and analysis made by Enerflex and its perception of trends, current conditions, and expected developments, as well as other factors that are believed by Enerflex to be reasonable and relevant in the circumstances. All FLI in this MD&A is subject to important risks, uncertainties, and assumptions, which are difficult to predict and which may affect Enerflex's operations, including, without limitation:

- the ability of the Company to navigate evolving market conditions and to adjust its business as needed to support long-term resilience and performance in response to increased near-term risks and uncertainties, including the impact of tariffs and commodity price volatility;
- industry conditions including supply and demand fundamentals for crude oil and natural gas;
- natural gas and associated liquids and produced water volumes across Enerflex's global footprint will increase in line with expectations;
- the impact of economic conditions including commodity price volatility;
- market conditions, customer activity, and industry fundamentals will support stable demand across
   Enerflex's product lines and geographic regions throughout 2025;
- the high level of contractual commitments within the EI product line and the predictable, recurring revenue from AMS will continue;
- existing customer contracts within the EI product line will remain in effect and with no material cancellations or renegotiations over their remaining terms;
- the execution of projects within the ES product line will proceed as scheduled and the conversion to revenue will proceed without significant delays or cancellations;
- no significant unforeseen cost overruns or project delays;
- market conditions continuing to support the NCIB within the anticipated timeframe;
- supply chain interruptions leading to delays in receiving materials and parts to produce equipment and/or the impact of tariffs and/or retaliatory tariffs on the supply chain;
- interest rates and foreign exchange rates;
- new environmental, taxation, and other laws and regulations;

- continued capital spending discipline from market participants;
- the fulfillment by our customer partners of the terms of their contracts;
- the ability to continue to build and improve on proven manufacturing capabilities and innovate into new product lines and new and emerging markets;
- increased competition across all business lines;
- sufficiency of funds to support capital investments required to grow the business;
- availability of qualified personnel or management and difficulties in retaining qualified personnel;
- political unrest; and
- other factors, many of which are beyond the control of Enerflex.

Readers are cautioned that the foregoing list of assumptions and risk factors should not be construed as exhaustive. While Enerflex believes that there is a reasonable basis for the FLI included in this MD&A, as a result of such known and unknown risks, uncertainties, and other factors, actual results, performance, or achievements could differ and such differences could be material from those expressed in, or implied by, these statements. The FLI included in this MD&A should not be unduly relied upon as a number of factors could cause actual results to differ materially from the results discussed in these forward-looking statements. including but not limited to: the ability to maintain desirable financial ratios; the ability to access various sources of debt and equity capital, generally, and on acceptable terms, if at all; the ability to utilize tax losses in the future; the ability to maintain relationships with partners and to successfully manage and operate the business; risks associated with technology and equipment, including potential cyberattacks; the occurrence of unexpected events such as pandemics, war, terrorist threats, and the instability resulting therefrom; risks associated with existing and potential future lawsuits, shareholder proposals, and regulatory actions; and those factors referred to under the heading "Risk Factors" in Enerflex's AIF for the year ended December 31, 2024 and Enerflex's Annual Report dated February 26, 2025, as well as other filings with Canadian securities regulators and the SEC, copies of which are available under the electronic profile of the Company on SEDAR+ and EDGAR at www.sedarplus.ca and www.sec.gov/edgar, respectively.

This MD&A contains information that may constitute future-oriented financial information or financial outlook information ("FOFI") about Enerflex and its prospective financial performance, financial position, or cash flows, all of which is subject to the same assumptions, risk factors, limitations, and qualifications as set forth above. Except as otherwise stated herein, the FOFI included in this MD&A was made and approved by Management and the Board as of the date hereof. Readers are cautioned that the assumptions used in the preparation of such information, although considered reasonable at the time of preparation, may prove to be imprecise or inaccurate and, as such, undue reliance should not be placed on FOFI. The Company's actual results, performance and achievements could differ materially from those expressed in, or implied by, FOFI. The inclusion of FOFI in this MD&A is to provide readers with a more complete perspective on the Company's future operations and Management's current expectations regarding the Company's future performance. Readers are cautioned that such information may not be appropriate for other purposes.

The FLI and FOFI contained herein is expressly qualified in its entirety by the above cautionary statement. The FLI and FOFI included in this MD&A are made as of the date of this MD&A and, other than as required by law, the Company disclaims any intention or obligation to update or revise any FLI or FOFI, whether as a result of new information, future events or otherwise.



# Enerflex Interim Condensed Consolidated Financial Statements

Interim Condensed Consolidated Statements of Financial Position (unaudited)

Assets Current assets Cash and cash equivalents	_			-
Cash and cash equivalents				
		\$ 71	\$	92
Short-term investments		3		-
Accounts receivable	2a	417		398
Unbilled revenue	2b	174		157
Energy infrastructure ("EI") assets - finance leases receivable	3b	48		49
Inventories	4	304		258
Inventories - work-in-progress ("WIP") related to El assets - finance leases receivable	4	91		35
Income taxes receivable		5		3
Prepayments		35		49
Total current assets		1,148		1,041
Unbilled revenue	2b	2		2
Property, plant and equipment ("PP&E")		98		96
El assets - operating leases	3a	695		713
El assets - finance leases receivable	3b	174		189
Lease right-of-use assets		62		58
Deferred tax assets		19		24
Intangible assets		33		37
Goodwill		428		422
Other assets	5	225		209
Total assets		\$ 2,884	\$	2,791
Liabilities and Shareholders' Equity				
Current liabilities				
Accounts payable and accrued liabilities		\$ 470	\$	413
Provisions		21	·	22
Income taxes payable		54		79
Deferred revenue	6	395		375
Lease liabilities	Ü	24		22
Total current liabilities	÷	964	<del></del>	911
Deferred revenue	6	11		11
Long-term debt	7	679		708
Lease liabilities	,	50		47
Deferred tax liabilities		39		48
Other liabilities		14		17
Total liabilities		\$ 1,757	\$	1,742
Shareholders' equity		1,707	Ψ	.,, 42
Share capital	8	\$ 501	\$	505
Contributed surplus	9	669	Ψ	678
Retained earnings	3	157		80
•		(200)		
Accumulated other comprehensive loss  Total shareholders' equity	<del>.</del>			(214)
Total shareholders' equity  Total liabilities and shareholders' equity		1,127 \$ 2,884	\$	1,049 2,791



# Interim Condensed Consolidated Statements of Earnings (Loss) and Other Comprehensive Income (Loss) (unaudited)

	Three months ended June 30,		Six months ended Jur		nded June 30,				
(\$ United States millions, except per share amounts)	Notes		2025		2024		2025		2024
Revenue	10,12	\$	615	\$	614	\$	1,167	\$	1,252
Cost of goods sold ("COGS")	12		476		478		900		1,029
Gross margin	•		139		136		267		223
Selling, general and administrative expenses ("SG&A")	11,12		61		75		118		153
Foreign exchange ("FX") loss			2		3		2		4
Operating income			76		58		147		66
Equity earnings from associates and joint ventures			1		-		1		-
Loss on financial instruments			-		(3)		(2)		(8)
Unrealized gain on redemption options			15		-		12		-
Earnings before finance costs and income taxes ("EBIT")			92		55		158		58
Net finance costs	13		18		23		41		49
Earnings before income taxes ("EBT")			74		32		117		9
Current income taxes			14		22		36		36
Deferred income taxes			-		5		(3)		(14)
			14		27		33		22
Income taxes									
Income taxes  Net earnings (loss)	_	\$	60	\$	5	\$	84	\$	(13)
Other comprehensive income (loss) Items that may be reclassified to profit or loss in subsequent periods:	t	\$		\$	5	\$	84	\$	(13)
Other comprehensive income (loss) Items that may be reclassified to profit or loss in subsequent periods: Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense	t	\$		\$	5	\$	-	\$	(13)
Other comprehensive income (loss)  Items that may be reclassified to profit or loss in subsequent periods:  Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreign-denominated debt	t	\$		\$		\$	- 32	\$	
Other comprehensive income (loss)  Items that may be reclassified to profit or loss in subsequent periods:  Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreigndenominated debt Unrealized gain (loss) on translation of financial	t	\$	- 32	\$	1	\$	- 32	\$	1 (21)
Other comprehensive income (loss)  Items that may be reclassified to profit or loss in subsequent periods:  Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreigndenominated debt Unrealized gain (loss) on translation of financial statements of foreign operations	t	\$	- 32 (23)	\$	1 (6)	\$	- 32 (18)	\$	1 (21) 6
Other comprehensive income (loss)  Items that may be reclassified to profit or loss in subsequent periods:  Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreigndenominated debt Unrealized gain (loss) on translation of financial statements of foreign operations  Other comprehensive income (loss)	t		- 32 (23) 9		1		- 32 (18) 14		1 (21) 6 (14)
Other comprehensive income (loss)  Items that may be reclassified to profit or loss in subsequent periods:  Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreigndenominated debt Unrealized gain (loss) on translation of financial statements of foreign operations	t	\$	- 32 (23)	\$	1 (6) - (5)	\$	- 32 (18)	\$	1 (21) 6
Other comprehensive income (loss) Items that may be reclassified to profit or loss in subsequent periods: Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreigndenominated debt Unrealized gain (loss) on translation of financial statements of foreign operations Other comprehensive income (loss) Total comprehensive income (loss)	t	\$	- 32 (23) 9	\$	1 (6) - (5)	\$	32 (18) 14 98	\$	1 (21) 6 (14) (27)
Other comprehensive income (loss)  Items that may be reclassified to profit or loss in subsequent periods:  Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreign-denominated debt Unrealized gain (loss) on translation of financial statements of foreign operations  Other comprehensive income (loss)  Total comprehensive income (loss)	t	\$	- 32 (23) 9 69	\$	(6) - (5) -	\$	32 (18) 14 98	\$	1 (21) 6 (14) (27)
Other comprehensive income (loss) Items that may be reclassified to profit or loss in subsequent periods: Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreigndenominated debt Unrealized gain (loss) on translation of financial statements of foreign operations Other comprehensive income (loss) Total comprehensive income (loss)	t	\$	- 32 (23) 9	\$	1 (6) - (5)	\$	32 (18) 14 98	\$	1 (21) 6 (14) (27)
Other comprehensive income (loss)  Items that may be reclassified to profit or loss in subsequent periods:  Gain on derivatives designated as cash flow hedges transferred to net loss, net of income tax expense Unrealized gain (loss) on translation of foreign-denominated debt Unrealized gain (loss) on translation of financial statements of foreign operations  Other comprehensive income (loss)  Total comprehensive income (loss)	t	\$	- 32 (23) 9 69	\$ \$	(6) - (5) -	\$	32 (18) 14 98	\$	1 (21) 6 (14) (27)

# Interim Condensed Consolidated Statements of Cash Flows (unaudited)

		Three months ended June 30,				Six months ended June 30,			
(\$ United States millions)			2025		2024		2025		2024
Operating Activities									
Net earnings (loss)		\$	60	\$	5	\$	84	\$	(13)
Items not requiring cash and cash equivalents:									, ,
Depreciation and amortization			42		48		81		92
Equity earnings from associates and joint ventures			(1)		_		(1)		_
Deferred income tax expense (recovery)			-		5		(3)		(14)
Share-based compensation expense	11		3		2		-		8
Loss on financial instruments			_		3		2		8
Unrealized gain on redemption options			(15)		_		(12)		_
			89		63		151		81
Net change in working capital and other	15		(93)		(51)		(59)		32
Cash (used in) provided by operating activities		\$	(4)	\$	12	\$	92	\$	113
							*		*
Investing Activities									
_									
Additions to:			(0)	Φ.	(4)		(0)		(7)
PP&E	•	\$	٠,	\$	(4)	\$	(8)	\$	(7)
El assets - operating leases	3a		(28)		(6)		(40)		(20)
Intangible assets			-		(1)		-		(1)
Proceeds on disposal of:			_						
El assets - operating leases			4		- (2)		13		2
Net proceeds (purchases) of financial instruments			2		(3)		(5)		3
Net change in working capital associated with investing activities			18		(3)		4		(1)
Cash used in investing activities		\$	(10)	\$	(17)	\$	(36)	\$	(24)
Financing Activities									
Net proceeds (repayment) of the Revolving Credit Facility	7	\$	32	\$	152	\$	(42)	\$	90
Repayment of the Term Loan			-		(120)		-		(130)
Lease liability principal repayment			(5)		(6)		(11)		(10)
Dividends			(4)		(3)		(10)		(5)
Stock option exercises			1		1		1		1
Shares repurchased - NCIB	8, 9		(14)		-		(14)		-
Deferred transaction costs			-		(1)		-		(1)
Cash provided by (used in) financing activities		\$	10	\$	23	\$	(76)	\$	(55)
Effect of exchange rate changes on cash and cash equivalents					•				
denominated in foreign currencies		\$	-	\$	(2)	\$	(1)	\$	(3)
(Decrease) Increase in cash and cash equivalents			(4)		16		(21)		31
Cash and cash equivalents, beginning of period			75		110		92		95
Cash and cash equivalents, end of period		\$	71	\$	126	\$	71	\$	126



# Interim Condensed Consolidated Statements of Changes in Equity (unaudited)

Accumulated other comprehensive losses

						103363					
(\$ United States millions)		Share capital		Contributed surplus		Foreign currency translation adjustments		Hedging reserve			Total
\$	504	\$	678	\$	58	\$	(185)	\$	(1)	\$	1,054
	-		-		(13)		-		-		(13)
	-		-		-		(15)		1		(14)
	1		-		-		-		-		1
	-		-		(5)		-		-		(5)
\$	505	\$	678	\$	40	\$	(200)	\$	-	\$	1,023
\$	505	\$	678	\$	80	\$	(214)	\$	-	\$	1,049
	-		-		84		-		-		84
:	-		-		-		14		-		14
	2		(1)		-		-		-		1
	(6)		(8)		-		-		-		(14)
	-		-		(7)		-		-		(7)
\$	501	\$	669	\$	157	\$	(200)	\$	-	\$	1,127
	\$	\$ 504  1 \$ 505 \$ 505 2 (6)	\$ 504 \$  1 \$ 505 \$  \$ 505 \$  2 (6)	capital         surplus           \$ 504         \$ 678           -         -           1         -           -         -           \$ 505         \$ 678           -         -           -         -           2         (1)           (6)         (8)           -         -	capital         surplus           \$ 504         \$ 678           -         -           1         -           -         -           \$ 505         \$ 678           \$         505           \$ 678         \$           -         -           2         (1)           (6)         (8)           -         -           -         -	capital         surplus         earnings           \$ 504         \$ 678         \$ 58           -         -         -         (13)           -         -         -         -           1         -         -         -           -         -         -         (5)           \$ 505         \$ 678         \$ 80           -         -         -         84           -         -         -         -           2         (1)         -         -           (6)         (8)         -           -         -         (7)	Share capital         Contributed surplus         Retained earnings           \$ 504         \$ 678         \$ 58         \$           -         -         -         (13)           -         -         -         -           1         -         -         -           -         -         (5)         -           \$ 505         \$ 678         \$ 80         \$           -         -         -         84           -         -         -         -           2         (1)         -         -           (6)         (8)         -         -           -         -         (7)         -	Share capital         Contributed surplus         Retained earnings         Foreign currency translation adjustments           \$ 504         \$ 678         \$ 58         \$ (185)           -         -         (13)         -           -         -         -         (15)           1         -         -         -           -         -         -         -           \$ 505         \$ 678         \$ 80         \$ (200)           \$ 505         \$ 678         \$ 80         \$ (214)           -         -         84         -           -         -         -         14           2         (1)         -         -           (6)         (8)         -         -           -         -         -         -	Share capital         Contributed surplus         Retained earnings         Foreign currency translation adjustments           \$ 504         \$ 678         \$ 58         \$ (185)         \$           -         -         (13)         -         (15)         -           1         -         -         -         (15)         -	Share capital         Contributed surplus         Retained earnings         Foreign currency translation adjustments         Hedging reserve           \$ 504         \$ 678         \$ 58         (185)         \$ (1)           -         -         (13)         -         -           -         -         -         (15)         1           1         -         -         -         -           -         -         -         -         -           \$ 505         \$ 678         \$ 40         \$ (200)         \$ -           \$ 505         \$ 678         \$ 80         \$ (214)         \$ -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         - <td< td=""><td>Share capital         Contributed surplus         Retained earnings         Foreign currency translation adjustments         Hedging reserve           \$ 504         \$ 678         \$ 58         (185)         \$ (1)         \$           -         -         (13)         -         -         -           -         -         -         (15)         1         -           -         <td< td=""></td<></td></td<>	Share capital         Contributed surplus         Retained earnings         Foreign currency translation adjustments         Hedging reserve           \$ 504         \$ 678         \$ 58         (185)         \$ (1)         \$           -         -         (13)         -         -         -           -         -         -         (15)         1         -           - <td< td=""></td<>

# **Enerflex**

# Notes to the Interim Condensed Consolidated Financial Statements (unaudited)

(All amounts in millions of United States dollars, except per share amounts or as otherwise noted.)

# Note 1. Summary of Material Accounting Policies

#### (a) Statement of Compliance

These unaudited interim condensed consolidated financial statements ("Financial Statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") applicable to the preparation of interim financial statements and were approved and authorized for issue by the Board of Directors (the "Board") on August 6, 2025.

#### (b) Basis of Presentation and Measurement

The Financial Statements for the three and six months ended June 30, 2025 and 2024 were prepared in accordance with IAS 34 "Interim Financial Reporting" and do not include all the disclosures included in the annual consolidated financial statements for the year ended December 31, 2024. Accordingly, these Financial Statements should be read in conjunction with the annual consolidated financial statements. Certain comparative figures have been reclassified to conform to the current period's presentation.

Preparation of these Financial Statements requires Management to make judgments, estimates, and assumptions based on existing knowledge that affect the application of accounting policies and reported amounts and disclosures. Actual results could differ from these estimates and assumptions. In particular, the impact of geopolitical events, such as imposed tariffs in the North American market, could materially impact customer and supplier arrangements, as well as interest and inflation rates, resulting in increased volatility and near-term uncertainty. Management has, to the extent reasonable, incorporated known facts and circumstances into estimates made, however actual results could differ from those estimates and those differences could be material. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

The Financial Statements are presented in United States dollars ("USD"), Enerflex Ltd. ("Enerflex" or the "Company") presentation currency, rounded to the nearest million except per share amounts or as otherwise noted. Transactions of the Company's individual entities are recorded in their own functional currency based on the primary economic environment in which it operates. The Financial Statements are prepared on a going concern basis under the historical cost basis with certain financial assets and financial liabilities recorded at fair value. There have been no significant changes in accounting policies compared to those described in the annual consolidated financial statements for the year-ended December 31, 2024 except for the change as per note 1(c) below.

#### (c) Change in Accounting Policies

#### i. Amendments to Current Accounting Policies

#### IAS 21 The Effects of Changes in Foreign Exchange Rates ("IAS 21")

In August 2023, the IASB issued amendments to IAS 21 which specify how an entity should assess whether a currency is exchangeable and how to estimate the spot exchange rate when a currency is not exchangeable.

Under the amendment, a currency is considered to be exchangeable into another currency when an entity is able to obtain the other currency within a timeframe that allows for a normal administrative delay and through a market or exchange mechanism in which an exchange transaction would create enforceable rights and obligations. When a currency is not exchangeable, an entity estimates the spot rate as the rate at which an orderly transaction would take place between market participants at the measurement date that would reflect the prevailing economic conditions.



An entity is required to disclose information that would enable users to evaluate when and how a currency's lack of exchangeability affects financial performance, financial positions, and cash flows of an entity.

The amendment is effective for annual periods beginning on or after January 1, 2025 and has been adopted by the Company. There was no adjustment that resulted from its adoption on January 1, 2025.

#### Note 2. Accounts Receivable and Unbilled Revenue

#### (a) Accounts Receivable

Accounts receivable consisted of the following:

	lune 30, 2025	Dece	ember 31, 2024
Trade receivables	\$ 413	\$	400
Less: allowance for doubtful accounts	(11)		(11)
Trade receivables, net	\$ 402	\$	389
Other receivables	15		9
Accounts receivable	\$ 417	\$	398

#### Aging of trade receivables:

	June 30, 2025	December 31, 2024
Current to 90 days	\$ 330	\$ 308
Over 90 days	83	92
Trade receivables	\$ 413	\$ 400

#### (b) Unbilled Revenue

Movement in Unbilled Revenue was as follows:

	Six months e	Six months ended		months ended
	June 30,	2025	Decei	mber 31, 2024
Opening balance	\$	159	\$	309
Unbilled revenue recognized		366		766
Amounts billed		(351)		(753)
Transfer to other assets		-		(161)
Currency translation effects		2		(2)
Closing balance	\$	176	\$	159
Current unbilled revenue	\$	174	\$	157
Non-current unbilled revenue		2		2
Total unbilled revenue	\$	176	\$	159

# Note 3. Energy Infrastructure Assets

The Company's EI assets are comprised of Build-Own-Operate-Maintain ("BOOM") assets and contract compression assets which are leased to client partners. At the inception of a lease contract, all leases are classified as either an operating lease or a finance lease in accordance with IFRS.

#### (a) El Assets - Operating Leases

El assets under lease arrangements that are classified and accounted for as operating leases are stated at cost less accumulated depreciation and impairment losses. The estimated useful lives of these assets are generally between five and 30 years.

A reconciliation of the changes in the carrying amount of EI assets is as follows:

	Six months ended June 30, 2025	Τν	velve months ended December 31, 2024
Cost			
Balance, January 1	\$ 1,059	\$	1,142
Additions	40		59
Disposals <sup>1</sup>	(7)		(119)
Currency translation effects	11		(23)
Total cost	\$ 1,103	\$	1,059
Accumulated depreciation			
Balance, January 1	\$ (346)	\$	(278)
Depreciation charge	(55)		(111)
Impairment	-		(1)
Disposals <sup>1</sup>	2		27
Currency translation effects	(9)		17
Total accumulated depreciation	\$ (408)	\$	(346)
Net book value	\$ 695	\$	713

During the three months ended March 31, 2024, disposals include reclassification of a BOOM asset from an operating to a finance lease as a result of a contract modification.

Depreciation of EI assets - operating leases included in COGS for the three and six months ended June 30, 2025, was \$29 million and \$55 million (June 30, 2024 - \$30 million and \$56 million).

During the three and six months ended June 30, 2025, the Company recognized \$50 million and \$100 million of revenue related to operating leases in its Latin America ("LATAM") and Eastern Hemisphere ("EH") segments (June 30, 2024 – \$58 million and \$111 million), and \$37 million and \$74 million of revenue related to its North America ("NAM") contract compression fleet (June 30, 2024 – \$35 million and \$71 million).

A summary of the carrying amount of EI assets by reporting segment is as follows:

El assets - operating leases	June 30, 2025	December 31, 2024
NAM	\$ 295	\$ 286
LATAM	175	185
EH	225	242
Closing balance	\$ 695	\$ 713



#### (b) El Assets - Finance Leases Receivable

Lease arrangements for certain EI assets are considered finance leases when the risks and rewards of ownership are transferred to the lessee, which generally occurs in the following circumstances: ownership of the lease is transferred to the lessee by the end of the lease term; the lessee has the option to purchase the leased asset at a price that is sufficiently lower than the fair value at the date the option becomes exercisable for it to be reasonably certain, at the inception date, that option will be exercised; the term of the lease is for the major part of the economic life of the asset; or the present value of the lease payments amounts to substantially all of the fair value of the asset.

The majority of Enerflex's finance leases, which are primarily attributable to the EH reporting segment, have an initial term ranging from five to 10 years.

A summary of the gross and present value of future lease payments to be received under the Company's finance leases is shown below:

	Minimum lease payments and unguaranteed residual value					n lease payments and ranteed residual value
	June 30, 2025 December 31, 2024 June 30, 2025			June 30, 2025	December 31, 2024	
Less than one year	\$ 50	\$	49	\$	48	\$ 49
Between one and five years	186		188		148	145
Greater than five years	45		54		26	44
	\$ 281	\$	291	\$	222	\$ 238
Less: Unearned interest revenue	(59)		(53)		-	-
Closing balance	\$ 222	\$	238	\$	222	\$ 238

	Six months ended June 30, 2025	٦	Twelve months ended December 31, 2024
Opening balance	\$ 238	\$	204
Additions <sup>1</sup>	-		87
Interest revenue	9		22
Payments (principal and interest)	(25)		(73)
Other	-		(2)
Closing balance	\$ 222	\$	238

During the three months ended March 31, 2024, additions included the conversion of a BOOM asset, which was previously accounted for as an operating lease, to a finance lease as a result of a contract modification.

The Company recognized non-cash selling profit related to the commencement of finance leases of nil for the three and six months ended June 30, 2025 (June 30, 2024 – less than \$1 million and \$3 million).

The average interest rates implicit in the leases are fixed at the contract date for the entire lease term. At June 30, 2025, the average interest rate was 7.6% per annum (December 31, 2024 - 7.6%). The finance leases receivable at the end of the reporting period were neither past due nor impaired.

#### Note 4. Inventories

Inventories consisted of the following:

	June 30, 2025	December 31, 2024
Direct materials	\$ 115	\$ 85
Repair and distribution parts	97	94
Work-in-progress	75	62
Equipment	17	17
Total inventories	\$ 304	\$ 258

	June 30, 2025	December 31, 2024
WIP related to EI assets - finance leases receivable	\$ 91	\$ 35

COGS includes inventory write-downs pertaining to obsolescence and aging, and recoveries of past write-downs upon disposition. The net change in inventory reserves charged to consolidated statements of earnings (loss) and included in COGS for three and six months ended June 30, 2025 was \$1 million and \$2 million (June 30, 2024 - \$1 million and \$1 million).

The cost related to construction of EI assets determined to be finance leases are accounted for as work-in-progress related to finance leases. Once a project is completed and enters service it is classified to COGS.

#### Note 5. Other Assets

Other assets comprise of the following:

	Jun	e 30, 2025	December 31, 2024
Project asset	\$	161	\$ 161
Investment in associates and joint ventures		28	26
Redemption option		29	17
Prepaid deposits		7	5
Total other assets	\$	225	\$ 209

# Note 6. Deferred Revenue

Changes in deferred revenue were as follows:

	Six months ended June 30, 2025	Twelve months ended December 31, 2024			
Opening balance	\$ 386	\$	319		
Cash received in advance of revenue recognition	274		1,067		
Revenue subsequently recognized	(256)		(996)		
Currency translation effects	2		(4)		
Closing balance	\$ 406	\$	386		
Current deferred revenue	\$ 395	\$	375		
Non-current deferred revenue	11		11		
Deferred revenue	\$ 406	\$	386		



# Note 7. Long-Term Debt

Long-term debt is comprised of USD denominated Senior Secured Notes (the "Notes") and the three-year secured revolving credit facility ("RCF") with both USD and Canadian dollar ("CAD") components.

Composition of the borrowings on the Notes and RCF were as follows.

	Maturity Date	June 30, 2025	December 31, 2024
Notes	October 15, 2027	\$ 563	\$ 563
Drawings on the RCF	October 13, 2026	154	191
		717	 754
Deferred transaction costs and Notes discount		(38)	(46)
Long-term debt		\$ 679	\$ 708_
Non-current portion of long-term debt		679	708
Long-term debt		\$ 679	\$ 708

The Notes have a maturity date of October 15, 2027 and bear interest at 9.0% per annum payable semi-annually in arrears.

The RCF has a maturity date of October 13, 2026 (the "Maturity Date"). The Company's limit under the RCF is \$800 million, which may be increased by \$50 million at the request of the Company, subject to the lenders' consent.

Subsequent to June 30, 2025, Enerflex entered into an agreement to extend the maturity date of its RCF by three years to July 11, 2028, the availability remained unchanged at \$800 million.

As part of the RCF, the Company can request issuance of up to \$150 million in letters of guarantee, standby letters of credit, performance bonds, counter guarantees, import documentary credits, country standby letters of credit, or similar credits to finance the day-to-day operations of the Company. As at June 30, 2025, the Company utilized \$87 million of this \$150 million limit. The Company has an additional \$70 million unsecured credit facility ("LC Facility") with one of the lenders in its RCF. This LC Facility allows the Company request the same forms of credits as under the RCF. This LC Facility is supported by performance security guarantees provided by Export Development Canada. As at June 30, 2025, the Company had utilized \$29 million of the \$70 million available limit.

The weighted average interest rate on the RCF for the three months ended June 30, 2025 was 6.0% (December 31, 2024 -7.4%). At June 30, 2025, without considering renewal at similar terms, the USD equivalent principal payments due over the next five years are \$717 million, and nil thereafter.

The Company is required to maintain certain covenants on the RCF and the Notes. As at June 30, 2025, the Company was in compliance with its covenants, as shown below:

		For the six mont	ths ended June 30,
		2025	2024
	Requirement	Performance	Performance
Senior secured net funded debt to EBITDA ratio <sup>1</sup> – Maximum	2.5x	0.2x	0.5x
Bank-adjusted net debt to EBITDA ratio <sup>2</sup> – Maximum	4.0x	1.3x	2.2x
Interest coverage ratio <sup>3</sup> – Minimum	2.5x	5.4x	3.9x

<sup>1</sup> Senior secured net funded debt to EBITDA is defined as borrowings under the RCF less cash and cash equivalents, divided by trailing 12-month EBITDA as defined by the Company's lenders.

<sup>&</sup>lt;sup>2</sup>Bank-adjusted net debt to EBITDA is defined as borrowings under the RCF and Notes less cash and cash equivalents, divided by the trailing 12-month EBITDA as defined by the

<sup>&</sup>lt;sup>3</sup> Interest coverage ratio is calculated by dividing the trailing 12-month EBITDA, as defined by the Company's lenders, by interest expense over the same timeframe.

# Note 8. Share Capital

The Company is authorized to issue an unlimited number of common shares without par value. Share capital comprises only one class of ordinary shares, carrying one voting right and one right to a dividend.

Changes in share capital were as follows:

#### **Issued and Outstanding**

	Six months end	led J	une 30, 2025	Twelve months ended December 31, 20							
	Number of common shares	\$	Common share capital	Number of common shares	;	Common share capital					
Opening balance	124,143,179	\$	505	123,956,865	\$	504					
Exercise of stock options	309,849		2	186,314		1					
Shares repurchased - NCIB	(1,875,000)		(6)	-		-					
Closing balance	122,578,028	\$	501	124,143,179	\$	505					

Enerflex announced on March 28, 2025 that the Toronto Stock Exchange ("TSX") approved the Company's application to implement a Normal Course Issuer Bid ("NCIB") for a portion of its common shares. Under the NCIB, the Company is authorized to acquire up to a maximum of 6,159,695 common shares or approximately 5% of its public float as at the application date, for cancelation.

The NCIB commenced on April 1, 2025 and will terminate no later than March 31, 2026. Purchases under the NCIB will be made in accordance with applicable regulatory requirements at a price per common share representative of the market price at the time of acquisition.

Enerflex entered into an automatic share purchase plan ("ASPP") with its designated broker that allows for the purchase of common shares during quarterly predetermined blackout periods and other periods when Enerflex may be in possession of material undisclosed information and would not ordinarily be permitted to purchase common shares. Purchases under the ASPP are determined by the designated broker in its sole discretion based on purchasing parameters set by Enerflex when Enerflex is not in blackout and in accordance with the rules of the Toronto Stock Exchange ("TSX"), applicable securities laws and the terms of the ASPP. Outside of the periods noted above, purchases under the NCIB will be completed at Enerflex's discretion and pursuant to the terms of the ASPP, as may be amended from time to time in accordance with the terms of the ASPP. All common shares purchased under the NCIB will be canceled. The Company intends to fund the purchases out of its available resources.

During the three months ended June 30, 2025, the Company repurchased 1,899,200 common shares and cancelled 1,875,000 of those common shares. The shares were purchased at a volume weighted average price of CAD \$10.08 per common share for a total of \$14 million. Contributed surplus was reduced by \$8 million, which represents the excess of the purchase price of the common shares over their carrying value.

### Note 9. Contributed Surplus

Contributed surplus consists of accumulated stock options less the fair value of the exercised options at the grant date, reclassified to share capital, and repurchase of shares through the NCIB.

Changes in contributed surplus were as follows:

	June 30, 2025	De	ecember 31, 2024
Opening balance	\$ 678	\$	678
Exercise of stock options	(1)		-
Shares repurchased - NCIB	(8)		-
Closing balance	\$ 669	\$	678



# Note 10. Revenue

Revenue by product line was as follows:

	Three mo	nths en	Six months ended June 30,				
	2025		2024	2025		2024	
Energy Infrastructure ("EI")	\$ 147	\$	141	\$ 300	\$	370	
After-Market Services ("AMS")	124		127	244		248	
Engineered Systems ("ES")	344		346	623		634	
Total revenue	\$ 615	\$	614	\$ 1,167	\$	1,252	

Revenue by geographic location, which is based on destination of sale, was as follows:

	Three mo	nths en	ded June 30,	Six months ended Jur			
	2025		2024		2025		2024
United States	\$ 277	\$	255	\$	523	\$	537
Canada	88		92		164		151
Argentina	46		40		103		76
Oman	31		32		63		157
Nigeria	33		40		61		58
Australia	17		15		35		33
Mexico	18		18		34		31
Brazil	15		16		29		31
Bahrain	14		10		29		21
Mozambique	21		-		21		-
Others	55		96		105		157
Total revenue	\$ 615	\$	614	\$	1,167	\$	1,252

For the six months ended June 30, 2025, the Company had no individual customer which accounted for more than 10% of its revenue (June 30, 2024 - nil).

The following table outlines the Company's unsatisfied performance obligations, by product line, as at June 30, 2025:

	Less than one year	One to two years	Greater than two years	Total
El	\$ 447	\$ 324	\$ 691	\$ 1,462
AMS	89	33	67	189
ES	1,181	39	7	1,227
Total	\$ 1,717	\$ 396	\$ 765	\$ 2,878

# Note 11. Selling, General and Administrative Expenses

SG&A expenses comprise of costs incurred by the Company to support the business operations that are not directly attributable to the production of goods or services.

	Three month	s end	ed June 30,	Six months ended June 30			
	2025		2024	2025		2024	
Core SG&A <sup>1</sup>	\$ 52	\$	62	\$ 106	\$	120	
Share-based compensation	3		2	-		8	
Depreciation and amortization	6		11	12		23	
Bad debt expense	-		-	-		2	
Total SG&A	\$ 61	\$	75	\$ 118	\$	153	

<sup>&</sup>lt;sup>1</sup> Core SG&A is primarily comprised of compensation, third-party services, and information technology expenses.

# Note 12. Segmented Information

The Company has identified three reporting segments for external reporting:

- NAM consists of operations in Canada and the U.S.
- LATAM consists of operations in Argentina, Bolivia, Brazil, Colombia, Mexico, and Peru.
- EH consists of operations in the Middle East, Africa, Europe, Australia, and Asia.

Each segment generates revenue from the EI, AMS, and ES product lines.

The accounting policies, determination of reportable operating segments, and allocation of corporate overheads is consistent with those disclosed in Note 3 "Summary of Material Accounting Policies" of the Company's annual consolidated financial statements for the year-ended December 31, 2024.

The following tables provide operating results for the Company's reportable segments.

	NAM LATAM				EH				Total				
Three months ended June 30,	2025		2024		2025	2024	2025		2024		2025		2024
Segment revenue	\$ 435	\$	439	\$	89	\$ 100	\$ 93	\$	97	\$	617	\$	636
Intersegment revenue	(2)		(20)		-	-	-		(2)		(2)		(22)
Revenue	433		419		89	100	93		95		615		614
EI	38		37		69	63	40		41		147		141
AMS	64		72		15	16	45		39		124		127
ES	331		310		5	21	8		15		344		346
Revenue	433		419		89	100	93		95		615		614
El	21		21		45	50	28		25		94		96
AMS	52		58		11	11	35		31		98		100
ES	273		247		5	17	6		18		284		282
COGS <sup>1</sup>	346		326		61	78	69		74		476		478
El	17		16		24	13	12		16		53		45
AMS	12		14		4	5	10		8		26		27
ES	58		63		-	4	2		(3)		60		64
Gross Margin	87		93		28	22	24		21		139		136
SG&A <sup>1</sup>	35		43		9	16	17		16		61		75
FX (gain) loss	2		-		(1)	3	1		-		2		3
Operating income	\$ 50	\$	50	\$	20	\$ 3	\$ 6	\$	5	\$	76	\$	58

<sup>&</sup>lt;sup>1</sup> Depreciation and amortization for the reporting segments are recorded in COGS and SG&A. During the three months ended June 30, 2025 the amount of depreciation and amortization in NAM was \$15 million (June 30, 2024 – \$18 million); LATAM was \$10 million (June 30, 2024 – \$17 million); and EH was \$17 million (June 30, 2024 – \$18 million).

	NAM			LATAM			EH				Total				
Six months ended June 30,		2025		2024	2025		2024		2025		2024		2025		2024
Segment revenue	\$	803	\$	824	\$ 191	\$	184	\$	182	\$	283	\$	1,176	\$	1,291
Intersegment revenue		(8)		(36)	-		-		(1)		(3)		(9)		(39)
Revenue		795		788	191		184		181		280		1,167		1,252
EI		74		73	143		120		83		177		300		370
AMS		124		138	35		30		85		80		244		248
ES		597		577	13		34		13		23		623		634
Revenue		795		788	191		184		181		280		1,167		1,252
EI		39		38	96		89		55		146		190		273
AMS		104		114	25		21		65		62		194		197
ES		495		468	11		28		10		63		516		559
COGS <sup>1</sup>		638		620	132		138		130		271		900		1,029
EI		35		35	47		31		28		31		110		97
AMS		20		24	10		9		20		18		50		51
ES		102		109	2		6		3		(40)		107		75
Gross Margin		157		168	59		46		51		9		267		223
SG&A <sup>1</sup>		67		85	19		29		32		39		118		153
FX (gain) loss		2		_	(1)		4		1		_		2		4
Operating income (loss)	\$	88	\$	83	\$ 41	\$	13	\$	18	\$	(30)	\$	147	\$	66

<sup>&</sup>lt;sup>1</sup> Depreciation and amortization for the reporting segments are recorded in COGS and SG&A. During the six months ended June 30, 2025 the amount of depreciation and amortization in NAM was \$31 million (June 30, 2024 – \$36 million); LATAM was \$21 million (June 30, 2024 – \$27 million); and EH was \$29 million (June 30, 2024 – \$29 million).



#### Note 13. Finance Costs and Income

Net finance costs were comprised of the following:

	Three months ended June 30,					Six months ended June 30,		
	2025		2024		2025		2024	
Interest on debt	\$ 16	\$	22	\$	32	\$	45	
Accretion of Notes discount	2		2		4		4	
Lease interest expense	1		1		2		2	
Other interest expense	-		-		5		1	
Total finance costs	\$ 19	\$	25	\$	43	\$	52	
Finance Income								
Interest income	1		2		2		3	
Net finance costs	\$ 18	\$	23	\$	41	\$	49	

#### Note 14. Financial Instruments

The Company's financial instruments consist of cash and cash equivalents, short-term investments, accounts receivable, certain portion of other assets, derivative instruments, accounts payable, and borrowings under the long-term debt.

#### **Designation and Fair Value of Financial Instruments**

The Company's financial instruments at June 30, 2025 were designated and valued in the same manner as they were at December 31, 2024. Accordingly, with the exception of borrowings under the long-term debt, the estimated fair values of the Company's financial instruments approximated their carrying values at June 30, 2025.

The carrying value and estimated fair value of borrowings under the long-term debt as at June 30, 2025, was \$679 million and \$774 million, respectively (December 31, 2024 - \$708 million and \$804 million, respectively). The fair value of the Notes at June 30, 2025, was determined on a discounted cash flow basis with a weighted average discount rate of 5.2% (December 31, 2024 – 6.3%), while the fair value of the RCF approximates the amount outstanding under the RCF.

#### **Derivative Financial Instruments and Hedge Accounting**

Foreign exchange contracts are transacted with financial institutions to hedge foreign currency denominated obligations and cash receipts related to purchases of inventory and sales of products.

The following table summarizes the Company's commitments to buy and sell foreign currencies at June 30, 2025

		Maturity	
Canadian Dollar Denominated Contracts			
Purchase contracts	USD \$	24	July 2025 - Jan 2027
Sales contracts	USD \$	(5)	July 2025 - July 2027

At June 30, 2025 the fair value of derivative financial instruments classified as financial assets was less than \$1 million, and as financial liabilities was less than \$1 million (December 31, 2024 - less than \$1 million and less than \$1 million).

#### **Foreign Currency Exposure**

The functional currency of the parent Company is CAD while the functional currency of the majority of the Company's subsidiaries is USD. The parent Company is therefore exposed to fluctuations of the CAD against the USD on its net investment in the USD functional subsidiaries. The Company hedges this exposure via a net investment hedge by designating a portion of the Company's USD borrowings as a hedging instrument. As a result, foreign exchange gains and losses on translation of \$509 million in designated USD borrowings are included in accumulated other comprehensive losses for the three months ended June 30, 2025. The cumulative currency translation adjustments will be recognized in net earnings when there has been a reduction in the net investment in the foreign operations. If the CAD were to weaken by 5%, the Company could experience additional foreign exchange losses on its USD borrowings of approximately \$25 million, which would be recorded in the consolidated statement of other comprehensive income (loss).

# Note 15. Supplemental Cash Flow Information

Changes in working capital and other during the period:

	Three months ended June 30,			Six mo	Six months ended June 30,		
	2025		2024		2025		2024
Accounts receivable <sup>1</sup>	\$ (37)	\$	18	\$	(17)	\$	8
Unbilled revenue	(11)		(58)		(17)		(67)
El assets - finance leases receivable	8		11		16		26
Inventories	(35)		(1)		(46)		(5)
Inventories - WIP related to EI assets - finance leases receivable	(37)		(2)		(56)		(3)
Income taxes receivable	(1)		2		(2)		(2)
Prepayments	4		2		14		7
Net assets held for sale	-		-		-		2
Accounts payable and accrued liabilities and provisions <sup>2</sup>	40		(4)		53		20
Income taxes payable	(19)		3		(25)		14
Deferred revenue	(6)		(27)		20		41
Other current liabilities	-		-		-		(6)
Foreign currency and other	1		5		1		(3)
Net change in working capital and other	\$ (93)	\$	(51)	\$	(59)	\$	32

<sup>&</sup>lt;sup>1</sup> Change in accounts receivable represents only the portions relating to operating activities.

Cash interest and taxes paid and received during the period:

	Three months ended June 30,				Six months ended June 30		
	 2025		2024		2025		2024
Interest paid – short- and long-term borrowings	\$ 29	\$	36	\$	33	\$	45
Interest paid – lease liabilities	1		1		2		2
Total interest paid	\$ 30	\$	37	\$	35	\$	47
Interest received	1		1		2		2
Income taxes paid	35		14		63		21

# Note 16. Guarantees, Commitments, and Contingencies

#### **Guarantees**

At June 30, 2025, the Company had outstanding letters of credit of \$116 million (December 31, 2024 – \$116 million). Of the total outstanding letters of credit, \$87 million (December 31, 2024 – \$87 million) are funded from the RCF and \$29 million (December 31, 2024 – \$29 million) are funded from the \$70 million LC Facility.

#### **Commitments**

The Company has purchase obligations over the next three years as follows:

2025	\$ 417
2026	129
2027	22

#### **Legal Proceedings**

The Company or certain of its subsidiaries are involved in or subject to, in the normal course of business, lawsuits, claims and other legal proceedings that seek, among other things, compensation for alleged personal injury, breach of contract, property damage or other losses, punitive damages, civil penalties, or injunctive or declaratory relief. Some lawsuits, claims and legal proceedings involve acquired or disposed assets with respect to which a third party, the Company, or its subsidiary retains liability or indemnifies the other party for conditions that existed prior to the transaction. In accordance with



<sup>&</sup>lt;sup>2</sup> Change in accounts payable and accrued liabilities and provisions represents only the portion relating to operating activities.

applicable accounting guidance, Enerflex and its subsidiaries accrue reserves for outstanding lawsuits, claims and proceedings when it is probable that a liability has been incurred and the liability can be reasonably estimated. The Company does not currently expect that any of the outstanding lawsuits, claims or legal proceedings will have a material adverse effect on Enerflex, including its consolidated financial position, results of operations or cash flows. Although Enerflex's expectations and estimates are based on information known about the legal matters and its experience in contesting, litigating and settling similar matters, the results of any outstanding lawsuits, claims and other legal proceedings are inherently uncertain, and there can be no assurance that monetary damages, fines, penalties or injunctive relief resulting from adverse judgments or settlements in some or all of these outstanding lawsuits, claims or legal proceedings will not have a material adverse effect on Enerflex, including its consolidated financial position, results of operations or cash flows. The Company will reassess the probability and estimability of contingent losses as new information becomes available in these proceedings or otherwise.

As previously disclosed, in response to a fatal attack at an adjacent site in the second quarter of 2024, Enerflex declared Force Majeure on the EH project, suspended activity at the project site, and demobilized its personnel. Enerflex subsequently received notice from its customer purporting to terminate the project contract and commencing arbitration proceedings against Enerflex alleging breach of the project contract. Pursuant to the rules for arbitration agreed between Enerflex and its customer, the content of the proceedings is confidential and not otherwise publicly available. In Q4 2024, Enerflex delivered notice to the customer terminating the project contract, citing contractual rights relating to the continuing Force Majeure situation and circumstances that made it impossible for Enerflex to fulfill its obligations. Enerflex has brought a counterclaim against the customer to recover amounts owing to Enerflex following Enerflex's termination of the project contract. As at June 30, 2025, the carrying value of the remaining assets associated with the project on the Company's consolidated statement of financial position was \$161 million. Notwithstanding its termination of the project contract, Enerflex maintains a \$31 million Letter of Credit in support of its obligation under the project contract. Enerflex would view any drawing of the financial security in the prevailing circumstances as improper and would be considered as an additional amount owed by the customer.

In Q2 2025, the customer filed its Statement of Case in the arbitration alleging claims against Enerflex. Enerflex disputes these allegations and asserts that it acted in accordance with the project contract. Given the preliminary stage of the proceedings and the inherent uncertainty of arbitration, the final resolution of the arbitration is unknown and there can be no assurance that the outcome will not have a material adverse effect on Enerflex, including its consolidated financial position, results of operations or cash flows. Enerflex intends to vigorously defend itself against the customer's claims while pursuing its own counterclaims against the customer as part of the arbitration.

### Note 17. Seasonality

The energy sector in Canada and in some parts of the U.S. has a distinct seasonal trend in activity levels which results from well-site access and drilling pattern adjustments to take advantage of weather conditions. Generally, the Company has experienced higher revenue in the fourth quarter of each year related to these seasonal trends. Revenue is also impacted by both the Company's and its customer's capital investment decisions. The LATAM and EH segments are not significantly impacted by seasonal variations, while certain parts of the U.S. can be impacted by seasonal trends depending on customer activity, demand, and location. Variations from these trends usually occur when hydrocarbon energy fundamentals are either improving or deteriorating.

# Note 18. Subsequent Events

Subsequent to June 30, 2025, Enerflex declared a quarterly dividend of CAD \$0.0375 per share, payable on September 2, 2025 to shareholders of record on August 18, 2025. The Board will continue to evaluate dividend payments on a quarterly basis, based on availability of cash flow, anticipated market conditions, and the general needs of the business.

# Board of Directors

Kevin Reinhart Board Chair

Alberta, CA

Fernando Assing 1

Texas, USA

Benjamin Cherniavsky<sup>2</sup>

British Columbia, CA

Joanne Cox 1,3

**Human Resources and Compensation Committee Chair** 

Alberta, CA

James Gouin 2

Ontario, CA

Mona Hale <sup>2</sup>

**Audit Committee Chair** 

Alberta, CA

Thomas B. Tyree, Jr. 1,3

Nominating and Corporate Governance Committee Chair

Colorado, USA

Juan Carlos Villegas 1,3

Region Metropolitana, Chile

# Executive Management

Preet S. Dhindsa
President & CEO (interim)

Alberta, CA

Joe Ladouceur CFO (interim)

Alberta, CA

**David Izett** 

**SVP and General Counsel** 

Alberta, CA

Mauricio Meineri President, Latin America

Texas, USA

**Robert Mitchell** 

**SVP and Chief Administrative Officer** 

Texas, USA

**Phil Pyle** 

**President, Eastern Hemisphere** 

Abu Dhabi, UAE

**Greg Stewart** 

**President, USA Region** 

Texas, USA

**Helmuth Witulski** 

President, Canada

Alberta, CA

<sup>1</sup> Member of Human Resources and Compensation Committee

<sup>2</sup> Member of Audit Committee



# Stock Exchange Listings

**Toronto Stock Exchange** Trading Symbol: **EFX** 

**New York Stock Exchange** Trading Symbol: **EFXT** 

Transfer Agent, Registrar, and Dividend-Disbursing Agent

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Alberta, CA

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